INTERIM FINANCIAL STATEMENTS

For the period from 1 July 2010 to 7 January 2011

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DIRECTORS' RESPONSIBILITY STATEMENT

The directors are responsible for ensuring that the interim financial statements give a true and fair view of the financial position of the Group as at 7 January 2011 and the financial performance and cash flows for the period from 1 July 2010 to 7 January 2011.

The directors consider that the interim financial statements of the Group have been prepared using appropriate accounting policies consistently applied and supported by reasonable judgements and estimates and that all the relevant financial reporting and accounting standards have been followed.

The directors believe that proper accounting records have been kept which enable, with reasonable accuracy, the determination of the financial position of the Group and facilitate compliance of the interim financial statements with the Financial Reporting Act 1993.

The Board of Directors of Building Society Holdings Limited authorised the interim financial statements set out on pages 3 to 36 for issue on 16 March 2011.

For and on behalf of the Board

Director

Director

EXPLANATORY FOREWORD

The interim financial statements presented are those of Building Society Holdings Limited (Company) and its subsidiaries (Group).

On 7 January, the Group was formed through the business combination of CBS Canterbury (CBS), Southern Cross Building Society (SCBS), MARAC Finance Limited (MARAC) and Combined Operations Limited.

From a legal perspective MARAC is a subsidiary of the Company. Under New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) MARAC is treated as the acquirer of CBS and SCBS. The effect of this is that the interim financial statements represent a continuation of the MARAC business.

As described in Note 1, the Group's current period and comparative results reflect the operations of MARAC prior to the transaction to bring together the Group on 7 January 2011, whilst the Statement of Financial Position as at 7 January 2011 reflects the new Group.

INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the period from 1 July 2010 to 7 January 2011

| | _ | GRO | UP |
|---|------------|----------|-----------|
| | _ | 7 Jan 11 | 30 Jun 10 |
| | NOTE | \$000 | \$000 |
| Interest income | 5 | 67,820 | 148,337 |
| Interest expense | 5 | 40,488 | 89,271 |
| Net interest income | | 27,332 | 59,066 |
| Operating lease income | 6 | 9,225 | 16,617 |
| Operating lease expenses | 6 | 5,755 | 10,037 |
| Net operating lease income | | 3,470 | 6,580 |
| Lending and credit fee income | | 541 | 1,071 |
| Other income | 7 | 39 | 2,364 |
| Net operating income | | 31,382 | 69,081 |
| Selling and administration expenses | 8 | 17,401 | 25,025 |
| Profit before impaired asset expense and income tax | | 13,981 | 44,056 |
| Impaired asset expense | 29 (a)(ii) | 6,094 | 23,765 |
| Profit before income tax | | 7,887 | 20,291 |
| Income tax expense | 9 | 2,764 | 5,992 |
| Profit for the period | | 5,123 | 14,299 |
| Other comprehensive income | | | |
| Cash flow hedges: | | | |
| Effective portion of changes in fair value, before income tax | | 657 | 6,011 |
| Income tax expense on other comprehensive income | | 197 | 1,803 |
| Other comprehensive income for the period, net of income tax | | 460 | 4,208 |
| Total comprehensive income for the period | | 5,583 | 18,507 |

All comprehensive income for the period is attributable to owners of the Group.

The notes on pages 8 to 36 are an integral part of these interim financial statements.



INTERIM STATEMENT OF CHANGES IN EQUITY

For the period from 1 July 2010 to 7 January 2011

| | Share Capital | Hedging Reserve | Retained Earnings | Total Equity |
|---|---------------------------------------|--------------------|----------------------|-----------------|
| | \$000 | \$000 | \$000 | \$000 |
| 7 Jan 11 - GROUP | | | | |
| Balance at 1 July 2010 | 55,000 | (1,984) | 153,452 | 206,468 |
| Total comprehensive income for the period | | | | |
| Profit for the period | - | - | 5,123 | 5,123 |
| Other comprehensive income, net of income tax | | | | |
| Effective portion of changes in fair value of cash flow | | 460 | _ | 460 |
| hedges, net of income tax | | | | |
| Total other comprehensive income | | 460 | | 460 |
| Total comprehensive income for the period | - | 460 | 5,123 | 5,583 |
| Contributions by and distributions to owners | | | | |
| Issue of share capital | 82,074 | - | - | 82,074 |
| Total transactions with owners | 82,074 | - | - | 82,074 |
| | · · · · · · · · · · · · · · · · · · · | | | <u> </u> |
| Balance at 7 January 2011 | 137,074 | (1,524) | 158,575 | 294,125 |
| 30 Jun 10 - GROUP | | | | |
| Balance at 1 July 2009 | 20,000 | (6,192) | 139,153 | 152,961 |
| Total comprehensive income for the period | | | | |
| Profit for the period | - | - | 14,299 | 14,299 |
| All the beauty | | | | |
| Other comprehensive income Effective portion of changes in fair value of cash flow | | | | |
| hedges, net of income tax | - | 4,208 | - | 4,208 |
| Total other comprehensive income | - | 4,208 | _ | 4,208 |
| Total other comprehensive meeting | | | | |
| Total comprehensive income for the period | • | 4,208 | 14,299 | 18,507 |
| Contributions by and distributions to owners | | | | |
| Issue of share capital | 35,000 | - | - | 35,000 |
| Total transactions with owners | 35,000 | - | - | 35,000 |
| Balance at 30 June 2010 | 55,000 | (1,984) | 153,452 | 206,468 |
| | | | | |

The notes on pages 8 to 36 are an integral part of these interim financial statements.



INTERIM STATEMENT OF FINANCIAL POSITION

As at 7 January 2011

| | | GRO | DUP |
|--------------------------------|------|-----------|-----------|
| | | 7 Jan 11 | 30 Jun 10 |
| | NOTE | \$000 | \$000 |
| Assets | | | |
| Cash and cash equivalents | 12 | 285,675 | 86,406 |
| Investments | 13 | 21,540 | - |
| Due from related parties | 26 | 27,525 | 43,664 |
| Finance receivables | 14 | 1,756,895 | 1,102,181 |
| Operating lease vehicles | 15 | 38,005 | 42,895 |
| Other assets | 16 | 31,411 | 18,509 |
| Investment in joint venture | 17 | 2,500 | _ |
| Intangible assets | 18 | 21,729 | 901 |
| Total assets | | 2,185,280 | 1,294,556 |
| | | | |
| Liabilities | | | |
| Borrowings | 21 | 1,845,991 | 983,679 |
| Other liabilities | 22 | 45,164 | 104,409 |
| Total liabilities | | 1,891,155 | 1,088,088 |
| Equity | | | |
| Share capital | 24 | 137,074 | 55,000 |
| Retained earnings and reserves | | 157,051 | 151,468 |
| Total equity | | 294,125 | 206,468 |
| Total equity and liabilities | | 2,185,280 | 1,294,556 |

The notes on pages 8 to 36 are an integral part of these interim financial statements.



INTERIM STATEMENT OF CASH FLOWS

For the period from 1 July 2010 to 7 January 2011

| | - | GRO |)UP |
|---|------|----------|-----------|
| | - | 7 Jan 11 | 30 Jun 10 |
| | NOTE | \$000 | \$000 |
| Cash flows from operating activities | | | |
| Interest received | | 63,627 | 136,420 |
| Operating lease income received | | 7,377 | 14,604 |
| Proceeds from sale of operating lease vehicles | | 9,621 | 12,377 |
| Lending, credit fees and other income received | | 2,814 | 1,146 |
| Total cash provided from operating activities | | 83,439 | 164,547 |
| Payments to suppliers and employees | • | 13,743 | 21,041 |
| Interest paid | | 39,805 | 90,319 |
| Purchase of operating lease vehicles | | 14,869 | 20,014 |
| Taxation paid | | - | 2,800 |
| Total cash applied to operating activities | | 68,417 | 134,174 |
| Net cash flows from operating activities | 11 | 15,022 | 30,373 |
| Cash flows from investing activities | | | |
| Proceeds from sale of property, plant and equipment | | - | 20 |
| Proceeds from sale of investments | | _ | 65 |
| Proceeds from sale of finance receivables to related party | 26 | _ | 125,000 |
| Net decrease in finance receivables | | - | 69,291 |
| Total cash provided from investing activities | | - | 194,376 |
| Net increase in finance receivables | 7 | 40,800 | - |
| Purchase of office fit-out, equipment and intangible assets | | 1,096 | 872 |
| Purchase of investment property | | 2,182 | - |
| Total cash applied to investing activities | | 44,078 | 872 |
| Net cash flows (applied to) / from investing activities | | (44,078) | 193,504 |
| Cash flows from financing activities | | | |
| Net increase in borrowings | | 21,199 | - |
| Increase in share capital | | , | 35,000 |
| Total cash provided from financing activities | | 21,199 | 35,000 |
| Net decrease in borrowings | | _ | 234,933 |
| Total cash applied to financing activities | | - | 234,933 |
| Net cash flows from / (applied to) financing activities | | 21,199 | (199,933) |
| Net (decrease) / increase in cash held | | (7,857) | 23,944 |
| Opening cash and cash equivalents | | 86,406 | 62,462 |
| Cash balance on amalgamation | 34 | 207,126 | , |
| Closing cash and cash equivalents | 12 | 285,675 | 86,406 |

The notes on pages 8 to 36 are an integral part of these interim financial statements.

The cash flows of the Group for the period from 1 July 2010 to 7 January 2011 and the comparatives of the Group for the year ended 30 June 2010 reflect the MARAC Group only. Refer to Note 1 for further information.



For the period from 1 July 2010 to 7 January 2011

1 Reporting entity

The interim financial statements presented are the consolidated interim financial statements comprising Building Society Holdings Limited (Company) and its subsidiaries (Group).

The Group was formed following a series of transactions during the period from 5 to 7 January 2011. The Company, through its subsidiaries, owns 100% of Combined Building Society (Society) and 100% of Combined Operations Limited. Combined Building Society owns 100% of MARAC Finance Limited (MARAC) and Combined Operations Limited holds a 50% joint venture interest in MARAC JV Holdings Limited.

On 5 January 2011:

- All of the assets and liabilities of CBS Canterbury (CBS), Southern Cross Building Society (SCBS) (net of the shares held by SCBS in CBS), CBS Warehouse A Trust Securitisation and Southern Cross Building Society Charitable Trust were amalgamated to form the Society.
- The borrowings of MARAC Finance Limited were transferred to the Society.
- The shares in MARAC Finance Limited (MARAC) were transferred from MARAC Financial Services Limited to the Society.

On 7 January 2011:

• CBS and SCBS amalgamated into the Group.

From a legal perspective MARAC is a subsidiary of the Company. Under New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) the series of transactions described above is treated as a reverse acquisition and MARAC is treated as the acquirer of CBS and SCBS. As a result, the business combination is accounted for as if MARAC acquired 100% of the Company with the Company owning 72.21% of the Society through its subsidiaries.

The effect of this treatment is that the interim financial statements represent a continuation of the business of MARAC and the results of the Group include the total comprehensive income of MARAC Group for the period 1 July 2010 to 7 January 2011. Group comparatives presented for the year ended 30 June 2010 are those of MARAC Group.

The MARAC Group comprises MARAC, MARAC ABCP Trust 1 (MARAC Trust), MARAC Retirement Bonds Superannuation Fund and MARAC PIE Fund.

As the Company commenced operations on 5 January 2011, the Interim Statement of Comprehensive Income is presented for the Group only.

The Group includes MARAC Trust and CBS Warehouse A Trust Securitisation, collectively known as the Trusts. The assets securitised into the Trusts continue to be recognised in the Group's interim financial statements.

All entities within the Group offer financial services. The Group operates and is domiciled in New Zealand. The registered office address is 233 Cambridge Terrace, Christchurch.

2 Basis of preparation

The interim financial statements presented here are for the following periods:

At 7 January 2011: 6 month, 7 day period - Audited At 30 June 2010: 12 month period - Audited

(a) Statement of compliance

The interim financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand (NZ GAAP) and with NZ IAS 34 Interim Financial Statements. They comply with NZ IFRS, and other applicable Financial Reporting Standards, as appropriate to profit-oriented entities. The interim financial statements comply with International Financial Reporting Standards (IFRS).

The Company and all entities within the Group are profit-oriented entities, except for the Southern Cross Building Company Charitable Trust. The Company is a reporting entity and an issuer for the purposes of the Financial Reporting Act 1993 and its interim financial statements comply with that Act. The interim financial statements have been prepared in accordance with the requirements of the Companies Act 1993 and the Securities Regulations 2009.

(b) Basis of measurement

The interim financial statements have been prepared on the basis of historical cost, unless stated otherwise.

(c) Functional and presentation currency

These interim financial statements are presented in New Zealand dollars which is the Group's functional currency. Unless otherwise indicated, amounts are rounded to the nearest thousand.

For the period from 1 July 2010 to 7 January 2011

2 Basis of preparation (continued)

(d) Estimates and judgements

The preparation of interim financial statements requires the use of management judgement, estimates and assumptions that effect reported amounts. Actual results may differ from these judgements. For further information about significant areas of estimation, uncertainty and critical judgements that have the most significant effect on the interim financial statements, refer to Note 29 - Credit risk exposure.

(e) Going concern

The interim financial statements have been prepared on a going concern basis after considering the Company's and Group's funding and liquidity position.

The Society currently has a guarantee under the Crown Retail Deposit Guarantee Scheme, being a guarantee that expires on 31 December 2011. This helps provide it with a range of significant funding options to support further growth of the business.

3 Significant accounting policies

(a) Consolidation of subsidiaries

Subsidiaries are entities that are controlled by the Group. Investments in subsidiary companies are recorded at cost by the Company.

The consolidated interim financial statements are prepared by consolidating the financial statements of the Company and its subsidiaries. All intercompany transactions, balances and unrealised profits are eliminated on consolidation.

(b) Special purpose entities

Special purpose entities are entities that are created to accomplish a narrow and well-defined objective such as the securitisation of particular assets, or the execution of a specific borrowing or lending transaction. The interim financial statements of special purpose entities are included in the Group's interim financial statements where the substance of the relationship is that the Company controls the special purpose entity.

(c) Interest

Interest income and expense are recognised using the effective interest method in profit or loss. The effective interest rate is established on initial recognition of the financial assets and liabilities and is not revised subsequently. The calculation of the effective interest rate includes all yield related fees and commissions paid or received that are an integral part of the effective interest rate.

Interest on the effective portion of a derivative designated as a cash flow hedge is initially recognised in the hedging reserve. It is released to profit or loss at the same time as the hedged item or if the hedge relationship is subsequently deemed to be ineffective.

(d) Operating lease income and expense

Income from operating lease vehicles is apportioned over the term of the operating lease on a straight line basis.

Operating lease vehicles are depreciated on a straight line basis over their expected life after allowing for any residual values. The estimated lives of operating lease vehicles vary up to 5 years. Vehicles held for sale are not depreciated but are tested for impairment.

(e) Lending and credit fee income

Lending and credit fee income that is integral to the effective interest rate of a financial asset or liability is included in the measurement of the effective interest rate. Other lending and credit fee income is recognised as the related services are rendered.

(f) Tax

Income tax expense for the year comprises current and deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in other comprehensive income, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the financial reporting carrying amount of assets and liabilities and the amounts used for tax purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse.

A deferred tax asset is only recognised to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.



For the period from 1 July 2010 to 7 January 2011

3 Significant accounting policies (continued)

(g) Management of capital

The Group's capital includes share capital, reserves and retained earnings.

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group has minimum capital requirements which it is required to maintain in accordance with its Trust Deeds (detailed in Note 21), borrowing facilities and the Deposit Takers (Credit Ratings, Capital Ratios, and Related Party Exposures) Regulations 2010. The Group maintains an appropriate buffer above these ratios and reports these to its Board of Directors monthly.

(h) Cash and cash equivalents

Cash and cash equivalents consist of cash and liquid assets used in the day to day cash management of the Group. Cash and cash equivalents are carried at amortised cost in the Statement of Financial Position.

(i) Finance receivables

Finance receivables are initially recognised at fair value plus incremental direct transaction costs and are subsequently measured at amortised cost using the effective interest method, less any impairment loss.

(j) Operating lease vehicles

Operating lease vehicles are stated at cost less accumulated depreciation. Profits on the sale of operating lease vehicles are included as part of operating lease income. Current year depreciation and losses on the sale of operating lease vehicles are included as part of operating lease expenses.

(k) Derivative financial instruments

Derivative financial instruments are contracts entered into to reduce the exposure to fluctuations in interest rates on variable rate borrowings. The financial instruments are subject to the risk that market values may change subsequent to their acquisition, however such changes would be offset by corresponding, but opposite, effects on the variable rate borrowings being hedged. Derivatives are initially valued at fair value and subsequently remeasured at fair value. Fair value movements of derivatives that are not designated in a qualifying hedge relationship, are recognised in profit or loss.

Fair value movements of the effective portion of a qualifying hedge derivative, are recognised directly in other comprehensive income and held in the hedging reserve in equity. The amount recognised in equity is transferred to profit or loss in the same year as the hedged cash flow affects profit or loss, disclosed in the same line as the hedged item. Any ineffective portion of changes in fair value of the derivative are recognised immediately in profit or loss. Fair value movements of a derivative designated as a fair value hedge are recognised directly in profit or loss together with the hedged item.

(I) Property, plant, equipment and depreciation

Land and buildings are measured at fair value. Fair value is determined on the basis of independent valuations prepared by external valuation experts, based on discounted cash flows or capitalisation of net income.

Any revaluation increase arising on the revaluation of land and buildings is credited to the asset revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognised as an expense in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. A decrease in carrying amount arising on the revaluation of land and buildings is charged as an expense to the extent that it exceeds the balance, if any, held in the asset revaluation reserve relating to a previous revaluation of that asset.

Depreciation on revalued buildings is charged to profit or loss. On the subsequent sale or retirement of a revalued property, the attributable revaluation surplus remaining in the asset revaluation reserve, net of any related deferred taxes, is transferred directly to retained earnings.

Other items of property, plant and equipment are stated at cost less accumulated depreciation and impairment. Depreciation is calculated on a straight line basis so as to write off the net cost or other revalued amount of each asset over its expected useful life to its estimated residual value.

The following annual rates are used in the calculation of depreciation:



For the period from 1 July 2010 to 7 January 2011

3 Significant accounting policies (continued)

(m) Investment properties

Investment properties have been acquired through the enforcement of security over finance receivables and are held to earn rental income or for capital appreciation (or both). Investment property is initially recognised at its fair value, with subsequent changes in fair value recognised in profit or loss.

Fair values are supported by independent valuations or other similar external evidence, adjusted for changes in market conditions and the time since the last valuation.

(n) Investments

The Group holds investments in local authority stock, public securities and corporate bonds. Investments held are classified as being available for sale and are stated at fair value less impairment. The fair values are derived by reference to published price quotations in an active market.

(o) Financial assets and liabilities

Classification

Financial assets and liabilities are classified in the following accounting categories:

| Financial Assets/Liabilities | Accounting Category |
|------------------------------|---|
| Finance receivables | Loans and Receivables |
| Investments | Available for sale |
| Other financial assets | Loans and Receivables |
| Borrowings | Other liabilities at amortised cost |
| Other financial liabilities | Other liabilities at amortised cost |
| Derivatives | Held for trading (or qualifying hedges as described in Note 3(k)) |

Recognition

The Group initially recognises loans and advances, deposits, debt securities issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities (including assets and liabilities designated at fair value through profit or loss) are initially recognised on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

Derecognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

The Group enters into transactions whereby it transfers assets recognised on its Statement of Financial Position, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised from the Statement of Financial Position. Transfers of assets with the retention of all or substantially all risks and rewards include, for example, securitised assets and repurchase transactions.

(p) Intangible assets

Goodwill

Goodwill arising on acquisition represents the excess of the cost of the acquisition over the Group's interest in the fair value of the identifiable net assets and contingent liabilities. When the fair value of the identifiable net assets and contingent liabilities exceeds the cost of an acquisition, the resulting discount is recognised immediately in profit for the year. Goodwill is tested for impairment at least annually, and is carried at cost less accumulated impairment losses.

Computer software

Software acquired by the Group is stated at cost less accumulated amortisation and any accumulated impairment losses. Subsequent expenditure on software assets is capitalised only when it increases the future economic value of that asset. Amortisation of software is on a straight line basis, at rates which will write off the cost over their estimated economic lives of 3 to 4 years.



For the period from 1 July 2010 to 7 January 2011

3 Significant accounting policies (continued)

(q) GST

As the Group is predominantly involved in providing financial services, only a proportion of GST paid on inputs is recoverable. The non-recoverable proportion of GST is treated as an expense.

(r) Impaired assets and past due assets

Impaired assets are those loans for which the Group has evidence that it will incur a loss, and will be unable to collect all principal and interest due according to the contractual terms of the loan.

The term collectively impaired asset refers to an asset where an event has occurred which past history indicates that there is an increased possibility that the Group will not collect all its principal and interest as it falls due. No losses have yet been identified on these individual loans within the collectively impaired asset grouping, and history would indicate that only a small portion of these loans will eventually not be recovered. The Group provides fully for its expected losses.

Restructured assets are assets where the Group expects to recover all amounts owing although the original terms have been changed due to the counterparty's difficulty in complying with the original terms of the contract and the amended terms are not comparable with similar new lending. In order to be classified as a restructured asset, following restructuring, the return under the revised terms is expected to be equal to or greater than the Group's average cost of funds, or a loss is not otherwise expected to be incurred.

Past due but not impaired assets are any assets which have not been operated by the counterparty within their key terms but are not considered to be impaired by the Group.

Bad debts provided for are written off against individual or collective provisions. Amounts required to bring the provisions to their assessed levels are recognised in profit or loss. Any future recoveries of amounts provided for are taken to profit or loss.

For further information about credit impairment provisioning refer to Note 29 - Credit risk exposure.

(s) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

(t) Employee benefits

Annual leave entitlements are accrued at amounts expected to be paid. Long service leave is accrued by calculating the probable future value of entitlements and discounting back to present value. Obligations to defined contribution superannuation schemes are recognised as an expense when the contribution is paid.

(u) Defined benefit plan

The cost of providing benefits for defined benefit superannuation plans is determined using the Projected Unit Credit Method. Actuarial gains and losses are recognised in full in the period in which they occur by way of a movement in the defined benefit plan reserve, and are presented in the Statement of Changes in Equity.

Past service cost is recognised immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the benefit becomes vested. The defined benefit obligation is deducted from the fair value of the defined benefit plan asset to derive the defined benefit plan surplus recognised on the balance sheet.

(v) Borrowings

Bank borrowings, deposits and debenture stock are initially recognised at fair value including incremental direct transaction costs. They are subsequently measured at amortised cost using the effective interest method.

(w) Share schemes

The Group provides benefits to staff in the form of share based payments, whereby staff provide services in exchange for shares. Currently the following schemes are in place:

Discretionary share schemes

Under these schemes Pyne Gould Corporation Limited undertakes to transfer a specific number of its shares to various key staff at a specified future date on that staff member achieving certain criteria. The shares are issued at a price agreed by the directors and held in trust until all the conditions are satisfied. The expected benefit is expensed over the periods over which any conditions are required to be met.



For the period from 1 July 2010 to 7 January 2011

3 Significant accounting policies (continued)

(x) Statement of Cash Flows

The Statement of Cash Flows has been prepared using the direct method modified by the netting of certain cash flows, in order to provide more meaningful disclosure. Cash and cash equivalents consist of cash and liquid assets used in the day to day cash management of the Group.

(y) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective for the period ended 7 January 2011, and have not been applied in preparing these interim financial statements. The new standards identified which may have an effect on the interim financial statements of the Group are:

| Standard and description | Effective for annual periods beginning on or after: | Expected to be initially applied in year ending: |
|--|---|---|
| NZ IAS 1 Presentation of Financial Statements, which clarifies that disaggregation of changes in each component of equity arising from transactions recognised in other comprehensive income also is required to be presented, either in the statement of changes in equity or in the notes. | 1 January 2011 | 30 June 2012 |
| NZ IAS 34 Interim Financial Reporting, which adds examples to the list of events or transactions that require disclosure under NZ IAS 34, and removes references to materiality. | 1 January 2011 | 30 June 2012 |
| NZ IFRS 7 Financial Instruments: Disclosures, which adds an explicit statement that qualitative disclosure should be made in the context of the quantitative disclosures to better enable users to evaluate an entity's exposure to risks arising from financial instruments. | 1 January 2011 | 30 June 2012 |
| NZ IFRS 7 Financial Instruments: Disclosures, which adds additional disclosures about the transfer of financial assets. | 1 July 2011 | 30 June 2012 |
| NZ IAS 12 Income taxes, which introduces a presumption that an investment property is recovered entirely through sale. | 1 January 2012 | 30 June 2013 |
| NZ IFRS 9 Financial Instruments, which specifies how an entity should classify and measure financial assets. | 1 January 2013 | 30 June 2014 |

The impact of these standards on the interim financial statements of the Group has not yet been assessed.

(z) Changes in accounting policies

There have been no material changes in accounting policies in the current period. The accounting policies applied in these interim financial statements are consistent with those applied in the MARAC Finance Limited 30 June 2010 annual financial statements.

4 Segmental analysis

Segment information is presented in respect of the Group's operating segments which are those used for the Group's management and internal reporting structure.

All income received is from external sources, except those transactions with related parties, refer to Note 26.

The Group's operating segments are different than the industry categories detailed in Note 29. The operating segments are primarily categorised by security type, whereas Note 29 categorises exposures by the industry the borrowers operate in



For the period from 1 July 2010 to 7 January 2011

4 Segmental analysis (continued)

Operating segments

The Group operates predominantly within New Zealand and comprises the following main operating segments:

Rural

Specialist financial services to the farming sector primarily offering livestock, rural mortgage lending, seasonal and working capital financing, as well as leasing

solutions to farmers.

Consumer Retail Finance of motor vehicles, boats and leisure assets.

Providing a comprehensive range of financial services, including transactional and

savings based deposit accounts together with residential and commercial mortgage

lending.

Business

Providing term debt, plant and equipment finance and working capital solutions for

small-to-medium sized New Zealand businesses.

| | GROUP | | | | | |
|---|--------|----------|--------------|----------|-----------|-----------|
| | Rural | Consumer | Retail * | Business | Other | Total |
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| 7 Jan 11 | | | | | | |
| Net interest income | 49 | 11,841 | - | 14,936 | 506 | 27,332 |
| Net operating lease income | - | 3,415 | - | 55 | - | 3,470 |
| Lending, credit fee and other income | • | 283 | - | 11 | 286 | 580 |
| Net operating income | 49 | 15,539 | - | 15,002 | 792 | 31,382 |
| Depreciation and amortisation | | | - | | 527 | 527 |
| Other selling and administration expenses | 115 | 1,999 | - | 2,211 | 12,549 | 16,874 |
| Selling and administration expenses | 115 | 1,999 | - | 2,211 | 13,076 | 17,401 |
| Profit before impaired asset expense and | | | | | | |
| income tax | (66) | 13,540 | - | 12,791 | (12,284) | 13,981 |
| Impaired asset expense | - | (896) | - | 6,990 | - | 6,094 |
| Profit/(loss) before income tax | (66) | 14,436 | - | 5,801 | (12,284) | 7,887 |
| | | | | | | . = |
| Income tax expense | - | | - | | 2,764 | 2,764 |
| Profit/(loss) for the period | (66) | 14,436 | | 5,801 | (15,048) | 5,123 |
| | 70.044 | FF7 000 | 077 707 | 007 700 | 000.010 | 0.105.000 |
| Total assets | 79,811 | 557,323 | 677,767 | 607,766 | 262,613 | 2,185,280 |
| Total liabilities | - | - | - | - | 1,891,155 | 1,891,155 |
| Total equity | - | - | - | | 294,125 | 294,125 |
| 30 Jun 10 | | | | | | |
| Net interest income | _ | 19,871 | _ | 38,206 | 989 | 59,066 |
| Net operating lease income | _ | 6,351 | _ | 229 | - | 6,580 |
| Lending, credit fee and other income | _ | 2,808 | _ | 13 | 614 | 3,435 |
| Net operating income | _ | 29,030 | _ | 38,448 | 1,603 | 69,081 |
| Net operating income | - | 29,030 | - | 30,440 | 1,003 | 09,001 |
| Depreciation and amortisation | - | - | - | - | 968 | 968 |
| Other selling and administration expenses | - | 3,810 | - | 5,357 | 14,890 | 24,057 |
| Selling and administration expenses | - | 3,810 | - | 5,357 | 15,858 | 25,025 |
| Profit before impaired asset expense and | | | | | | |
| income tax | - | 25,220 | - | 33,091 | (14,255) | 44,056 |
| | | 0.057 | | 10.100 | 0.000 | 00.705 |
| Impaired asset expense | • | 2,357 | - | 18,126 | 3,282 | 23,765 |
| Profit/(loss) before income tax | - | 22,863 | - | 14,965 | (17,537) | 20,291 |
| Income tax expense | - | - | - | - | 5,992 | 5,992 |
| Profit/(loss) for the period | - | 22,863 | - | 14,965 | (23,529) | 14,299 |
| | | | | | | |
| Total assets | - | 560,700 | - | 628,040 | 105,816 | 1,294,556 |
| Total liabilities | - | - | - | - | 1,088,088 | 1,088,088 |
| Total equity | - | - | - | - | 206,468 | 206,468 |
| | | | | | | |

^{*} MARAC Group did not previously operate in the Retail segment, as a result there is no profit or loss items included in the Retail segment above.



For the period from 1 July 2010 to 7 January 2011

5

| Net interest income | erest income GR | OUP | |
|--|-------------------|--------------------|--|
| | 7 Jan 11 \$000 | 30 Jun 10 \$000 | |
| Interest income | | | |
| Cash and cash equivalents | 1,087 | 2,668 | |
| Finance receivables | 66,654 | 145,669 | |
| Derivatives held for risk management: | | | |
| - Net interest income on cash flow hedges | 79 | - | |
| Total interest income | 67,820 | 148,337 | |
| Interest expense | | | |
| Retail debenture stock | 29,977 | 66,640 | |
| Bank and securitised borrowings | 10,511 | 18,411 | |
| Derivatives held for risk management: | | | |
| - Net interest expense on cash flow hedges | - | 4,220 | |
| Total interest expense | 40,488 | 89,271 | |
| Net interest income | 27.332 | 59.066 | |

Included within interest on finance receivables is \$2,628,000 (June 2010: \$1,363,000) on individually impaired assets.

6 Net operating lease income

| Net operating lease income | 3,470 | 6,580 |
|------------------------------------|-------|--------|
| Total operating lease expenses | 5,755 | 10,037 |
| Direct lease costs | 298 | 723 |
| Depreciation on lease vehicles | 5,457 | 9,314 |
| Operating lease expense | | |
| Total operating lease income | 9,225 | 16,617 |
| Gain on disposal of lease vehicles | 1,615 | 2,072 |
| Lease income | 7,610 | 14,545 |
| Operating lease income | | |

7 Other income

8

On 30 June 2010, MARAC purchased GMAC New Zealand Limited's (GMAC) retail motor vehicle financing book for \$70.3 million. The acquisition date of the book was 31 May 2010, with settlement occurring on the 30 July 2010. The fair value of the identifiable assets and liabilities acquired was determined to be \$2.2 million above the purchase price, taking into account comparative market interest rates and an allowance for impairment. The gain arising from the purchase of the GMAC book was included in other income for the year ended 30 June 2010.

The purchase of GMAC's retail motor vehicle financing book has been reflected in the Interim Statement of Cash flows in the period ended 7 January 2011.

| Selling and administration expenses | | GROUP | |
|--|------|----------|-----------|
| · | | 7 Jan 11 | 30 Jun 10 |
| | NOTE | \$000 | \$000 |
| Personnel expenses | | 7,298 | 12,790 |
| Superannuation | | 119 | 259 |
| Audit fees | | 118 | 265 |
| Audit related fees | | 42 | 276 |
| Depreciation - property, plant and equipment | 19 | 177 | 400 |
| Amortisation - intangible assets | 18 | 350 | 568 |
| Operating lease expense as a lessee | | 442 | 907 |
| Legal and professional fees | | 3,321 | 1,206 |
| Other operating expenses | | 5,534 | 8,354 |
| Total selling and administration expenses | | 17,401 | 25,025 |

Audit related fees include professional fees in connection with trustee reporting, due diligence, review of prospectus documentation for various Group entities, ad hoc accounting advice and review work completed.



For the period from 1 July 2010 to 7 January 2011

| 9 Income tax expense | Income tax expense | GRO | ROUP | |
|----------------------|--|------------------------------------|---------------------------------|--|
| | · | 7 Jan 11 \$000 | 30 Jun 10 \$000 | |
| | Current tax expense | | | |
| | Current period | 3,176 | 3,396 | |
| | Deferred tax (expense) / benefit | | | |
| | Origination and reversal of temporary differences | (395) | 2,691 | |
| | Impact of tax rate change | (17) | (95 | |
| | Total income tax expense | 2,764 | 5,992 | |
| | Reconciliation of effective tax rate | | | |
| | Profit before income tax | 7,887 | 20,29 | |
| | Prima facie tax at 30% | 2,366 | 6,087 | |
| | Plus / (less) tax effect of items not taxable / deductible | 398 | (9 | |
| | Total income tax expense | 2,764 | 5,992 | |
| 0 | Imputation credit account | | | |
| | Balance at beginning of period | 33,515 | 30,71 | |
| | Tax paid net of refunds | - | 2,800 | |
| | Balance at end of period | 33,515 | 33,51 | |
| 1 | Reconciliation of profit after tax to net cash flows from operating activities | | | |
| | Profit for the period | 5,123 | 14,299 | |
| | Add / (less) non-cash items: | | | |
| | Depreciation and amortisation expense | 527 | 968 | |
| | Impaired asset expense | 6,094 | 23,76 | |
| | Deferred tax | 395 | (2,69 | |
| | Derivatives, capitalised interest and accruals | (178) | (3,14 | |
| | Total non-cash items | 6,838 | 18,90 | |
| | Add / (less) movements in working capital items: | | | |
| | Operating lease vehicles | 4,885 | (6,686 | |
| | Other assets | 981 | 1,358 | |
| | Current tax | (1,323) | 1,474 | |
| | Other liabilities | (1,483) | 1,102 | |
| | Total movements in working capital items | 3,060 | (2,75 | |
| | Add / (less) items classified as investing activities: | | | |
| | Gain on sale of assets and investments | 1 | (7 | |
| | Total items classified as investing activities | 1 | (7 | |
| | Net cash flows from operating activities | 15,022 | 30,373 | |
| | Cash and cash equivalents | | | |
| 2 | oush and oush equivalence | | | |
| 2 | Cash and cash equivalents | 279,547 | 82,798 | |
| 2 | | 279,547 6,128 285,675 | 82,798 3,608 86,40 | |

Cash and cash equivalents are short term funds held with New Zealand registered international banks.



For the period from 1 July 2010 to 7 January 2011

| | | | GBU | OUP | |
|----|--|-------------|--------------------------|---------------------------|--|
| | | 7 Jan 11 | 30 Jun 10 | | |
| 40 | In the section of the | NOTE | \$000 | \$000 | |
| 13 | Investments | | | | |
| | Public securities and corporate bonds | | 19,540 | - | |
| | Local authority stock | | 2,000 | - | |
| | Total investments | | 21,540 | | |
| 14 | Finance receivables | | | | |
| | Non-securitised | | | | |
| | Gross finance receivables | 00/-\(!\ | 1,612,704 | 970,558 | |
| | Less allowance for impairment | 29(a)(i) | 50,212 | 29,230 | |
| | Total non-securitised finance receivables | | 1,562,492 | 941,328 | |
| | Securitised | | 405.007 | 404.074 | |
| | Gross finance receivables | 00/-1/0 | 195,337 | 161,971 | |
| | Less allowance for impairment Total securitised finance receivables | 29(a)(i) | 934 194,403 | 1,118 160,853 | |
| | | | | | |
| | Total finance receivables | | 1,756,895 | 1,102,181 | |
| | Gross finance receivables of \$68.4 million were purchased from GMAC on 30 | June 201 | 0, refer Note | 7 for more | |
| | information. | | | | |
| 15 | Operating lease vehicles | | | | |
| | Cost | | | | |
| | Opening balance | | 60,264 | 57,383 | |
| | Additions | | 8,578 | 26,305 | |
| | Disposals | | (15,490) | (23,424) | |
| | Closing balance | | 53,352 | 60,264 | |
| | Accumulated depreciation | | .= | 04.474 | |
| | Opening balance | | 17,369 | 21,174 | |
| | Depreciation charge for the period | | 5,457 | 9,314 | |
| | Disposals Clasing belongs | | (7,479) 15,347 | (13,119) 17,369 | |
| | Closing balance | | | | |
| | Opening net book value | | 42,895 | 36,209 | |
| | Closing net book value | | 38,005 | 42,895 | |
| | Additions for the year to 30 June 2010 includes \$6.3 million for the lease book purmore information. | rchased fro | m GMAC, refe | er Note 7 for | |
| 16 | Other assets | | | | |
| | Derivative financial assets | 23 | 4,995 | 5,013 | |
| | Trade receivables | | 3,187 | 2,007 | |
| | Current tax | | 842 | -, | |
| | Prepayments | | 2,828 | 3,369 | |
| | Investment property | | 2,182 | | |
| | Property, plant and equipment | 19 | 10,172 | 520 | |
| | Deferred tax asset | 20 | 7,205 | 7,600 | |
| | | | | 18,509 | |

17 Investment in joint venture

On 7 January 2011 Combined Operations Limited (COL), a wholly owned subsidiary of BSHL, acquired 50% of MARAC JV Holdings Limited for \$2.5 million. MARAC JV Holdings Limited is jointly owned by COL and The New Zealand Automobile Association Limited.



For the period from 1 July 2010 to 7 January 2011

| Intangible assets | | GROUP | | |
|------------------------------------|----------|----------|--------|--|
| | Computer | | | |
| | Software | Goodwill | Tota | |
| | \$000 | \$000 | \$000 | |
| Cost | | | | |
| Opening balance 1 July 2009 | 3,036 | - | 3,036 | |
| Additions | 686 | - | 686 | |
| Closing balance 30 June 2010 | 3,722 | | 3,722 | |
| Opening balance 1 July 2010 | 3,722 | - | 3,722 | |
| Additions | 882 | - | 882 | |
| Acquired on amalgamation | 1,083 | 20,141 | 21,224 | |
| Closing balance 7 January 2011 | 5,687 | 20,141 | 25,828 | |
| Accumulated amortisation | | | | |
| Opening balance 1 July 2009 | 2,253 | - | 2,253 | |
| Amortisation charge for the period | 568 | - | 568 | |
| Closing balance 30 June 2010 | 2,821 | - | 2,821 | |
| Opening balance 1 July 2010 | 2,821 | - | 2,821 | |
| Amortisation charge for the period | 350 | - | 350 | |
| Acquired on amalgamation | 928 | - | 928 | |
| Closing balance 7 January 2011 | 4,099 | | 4,099 | |
| Opening net book value | 901 | - | 901 | |
| Closing net book value | 1,588 | 20,141 | 21,729 | |

On 5 January 2011, 100% of each of SCBS and CBS amalgamated to form the Society. As part of this amalgamation \$20.1 million of goodwill was recognised, refer to Note 34 - Business combination for more details.

Goodwill of \$20.1 million has not been allocated to individual cash generating units as at 7 January 2011 as the adjustments in respect of the acquisition discussed in Note 34 have only been provisionally determined as at the balance sheet date. The Group expects to complete the allocation during the 2011 calendar year.

| Property, plant and equipment | GRO | UP |
|------------------------------------|----------|-----------|
| . 271 | 7 Jan 11 | 30 Jun 10 |
| | \$000 | \$000 |
| Cost | | |
| Opening balance | 4,284 | 4,115 |
| Additions | 214 | 209 |
| Acquired on amalgamation | 10,470 | - |
| Disposals | (11) | (40 |
| Closing balance | 14,957 | 4,284 |
| Accumulated depreciation | | |
| Opening balance | 3,764 | 3,381 |
| Depreciation charge for the period | 177 | 400 |
| Acquired on amalgamation | 855 | - |
| Disposals | (11) | (17 |
| Closing balance | 4,785 | 3,764 |
| Opening net book value | 520 | 734 |
| Closing net book value | 10,172 | 520 |



For the period from 1 July 2010 to 7 January 2011

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22

| Deferred tax | GROUP | |
|--------------------------------------|----------|-----------|
| | 7 Jan 11 | 30 Jun 10 |
| | \$000 | \$000 |
| Property, plant and equipment | 78 | 58 |
| Employee entitlements | 190 | 250 |
| Finance receivables | 8,170 | 8,771 |
| Derivatives held for risk management | 669 | 812 |
| Tax assets | 9,107 | 9,891 |
| Intangible assets | 64 | 50 |
| Operating lease vehicles | 1,838 | 2,241 |
| Tax liabilities | 1,902 | 2,291 |
| Net tax assets | 7,205 | 7,600 |

The corporate tax rate will change from 30% to 28% effective 1 July 2011. The tax effect on the temporary differences reported above, that will not reverse prior to this change in tax rate, is an increase in the Group's deferred tax asset of \$112,000 (June 2010: \$95,000).

All deferred tax movements are included in profit or loss except for those in respect of cash flow hedges which are recognised directly in equity.

| | | GRO | OUP |
|----|---|-----------|-----------|
| 21 | Borrowings | 7 Jan 11 | 30 Jun 10 |
| | • | \$000 | \$000 |
| | Bank borrowings sourced from New Zealand | - | 5,000 |
| | Deposits sourced from New Zealand | 1,636,889 | - |
| | Debenture stock sourced from New Zealand | - | 796,435 |
| | Deposits sourced from overseas | 39,824 | - |
| | Debenture stock sourced from overseas | - | 32,946 |
| | Securitised borrowings sourced from New Zealand | 169,278 | 149,298 |
| | Total borrowings | 1,845,991 | 983,679 |

The Group has bank facilities totalling \$475.0 million (June 2010: \$350.3 million). There is no significant concentration of deposits to any particular region within New Zealand.

Bank borrowings and deposits (which include NZDX bonds) rank equally and are unsecured. Deposits are issued in terms of a Master Trust Deed, Supplemental Trust Deed (Accounts) and Supplemental Trust Deed (Bonds) each dated 29 October 2010 and a Supplemental Trust Deed dated 14 December 2010 (collectively the Trust Deeds), all with Trustee Executors Limited as trustee in respect of deposits.

The Group has securitisation facilities in relation to the Trusts totalling \$275.0 million. Investors in MARAC ABCP Trust 1 rank equally with each other and are secured over the securitised assets of that Trust. Investors in the CBS Warehouse A Trust Securitisation rank equally with each other and are secured over the securitised assets of that Trust.

| Other liabilities | | GROUP | |
|----------------------------------|------|-------------------|--------------------|
| | | 7 Jan 11 \$000 | 30 Jun 10 \$000 |
| | NOTE | | |
| Derivative financial liabilities | 23 | 2,405 | 1,484 |
| Current tax | | 3,895 | 5,218 |
| Trade payables | | 19,528 | 82,804 |
| GST payable | | 13,444 | 9,937 |
| Due to related parties | 26 | 3,558 | 3,354 |
| Employee benefits | | 2,334 | 1,612 |
| Total other liabilities | | 45,164 | 104,409 |

As at 30 June 2010, the Group's trade payables includes \$70.3m for the final settlement of the purchase of GMAC's retail motor vehicle financing book, refer Note 7 for more information.



For the period from 1 July 2010 to 7 January 2011

| Derivative financial instruments | GROUP | |
|--|----------|--------------------|
| | 7 Jan 11 | 30 Jun 10 \$000 |
| | \$000 | |
| Assets | | |
| Qualifying fair value hedges - non-securitised | 4,995 | 5,013 |
| Total derivative financial assets | 4,995 | 5,013 |
| Liabilities | | |
| Qualifying fair value hedges - non-securitised | 1,044 | - |
| Qualifying cash flow hedges - securitised | 1,217 | 1,484 |
| Qualifying cash flow hedges - non-securitised | 144 | - |
| Total derivative financial liabilities | 2,405 | 1,484 |

Derivatives consist of interest rate swaps and options held to manage the Group's exposure to interest rate repricing risk on its interest bearing assets and liabilities.

The Group uses interest rate swaps to hedge the interest rate risk arising from both its current and future floating rate bank debt and designates those swaps as qualifying cash flow hedges. The Group uses interest rate swaps to hedge the interest rate risk arising from fixed rate debenture stock and fixed rate mortgage loans and designates these swaps as qualifying fair value hedges.

Securitised derivatives are held in the name of the Trust to hedge the interest rate risk arising in the Trust.

24 Share capital

23

The share capital reflected in the following note represents the share capital of Building Society Holdings Limited. This differs from the share capital reflected in the Group Statement of Financial Position as a result of the reverse acquisition accounting applied, refer Note 1 - Reporting Entity.

| | COMF | ANY |
|---------------------------------|--|---|
| | 7 Jan 11 Number of shares 000 | 30 Jun 10 Number of shares 000 |
| Issued shares | | |
| Opening balance | - | - |
| Shares issued during the period | 300,000 | - |
| Closing balance | 300,000 | - |

On 5 January 2011:

- MARAC Financial Services Limited (MFSL) exchanged its shareholding in MARAC and its investment in MARAC JV
 Holdings Limited for shares in BSHL.
- BSHL issued further shares to MFSL so that its total shares after that issue were 216,630,283 fully paid ordinary shares.

On 7 January 2011:

- BSHL issued 39,128,321 fully paid ordinary shares to former CBS shareholders in exchange for all of the assets and engagements of CBS.
- BSHL issued 44,241,396 fully paid ordinary shares to former SCBS shareholders in exchange for all of the assets and engagements of SCBS.

The shares have equal voting rights, rights to dividends and distributions and do not have a par value.

25 Special purpose entities

MARAC PIE Fund and MARAC Retirement Bonds Superannuation Fund

The Group controls the operations of MARAC PIE Fund, a portfolio investment fund that invests in the Group. The Group controlled the operations of MARAC Retirement Bonds Superannuation Fund, a superannuation scheme that invested in the Group's debenture stock. The Group wound up the Retirement Bonds Superannuation Fund with effect from 31 October 2010.



For the period from 1 July 2010 to 7 January 2011

25 Special purpose entities (continued)

Investments by these funds are represented in debenture stock borrowings as follows:

| | GRO | GROUP | |
|--|-------------------|--------------------|--|
| | 7 Jan 11 \$000 | 30 Jun 10 \$000 | |
| MARAC Retirement Bonds Superannuation Fund | · - | 5,922 | |
| MARAC PIE Fund | 8,148 | 8,763 | |

MARAC ABCP Trust 1 Securitisation and CBS Warehouse A Trust Securitisation

The Group has securitised a pool of receivables comprising residential, commercial, motor vehicle and marine loans to the Trust. The Group substantially retains the credit risks and rewards associated with the securitised assets, and continues to recognise these assets and associated borrowings on the Statement of Financial Position. Despite this presentation in the interim financial statements, the loans sold to the Trust are set aside for the benefit of investors in the Trust.

| Bank balance - Securitised | 4,487 | 3,608 |
|-----------------------------------|-----------|-----------|
| Finance receivables - Securitised | 194,403 | 160,853 |
| Borrowings - Securitised | (169,278) | (149,298) |

Southern Cross Building Society Charitable Trust (Charitable Trust)

The directors of the Society are trustees of the Charitable Trust, therefore the Charitable Trust results have been included in the Society and the Group. Included in the Society and Group cash and cash equivalents balance is:

| Deposits - legal / non beneficial basis 971 |
|---|
|---|

26 Related party transactions

The Company's immediate parent is MARAC Financial Services Limited (MFSL), a wholly owned subsidiary of Pyne Gould Corporation Limited (PGC).

For the year ended 30 June 2010, the immediate parent of MARAC was MFSL.

(a) Transactions with related parties

Sale of non-performing loans

In September 2009 MARAC entered into a sale and purchase agreement to transfer and assign legal and beneficial title to \$175 million of non performing loans to its parent company MARAC Financial Services Limited. The loans were subsequently transferred to Real Estate Credit Limited (RECL), a wholly owned subsidiary of Torchlight Investment Group Limited. The ultimate parent of all companies is currently PGC.

The loans were transferred from MARAC at book value. In October 2009 the transfer was completed with MFSL paying \$125 million in cash, and issuing a loan note of \$50 million for the balance. As at the 7 January 2011 the balance of the loan note is \$26.8 million excluding accrued interest (June 2010: \$42.6 million). PGC guarantees the obligations of MFSL under the loan note. Interest is accrued on the loan note on an arms length basis.

As a consequence of the loan transfer, MARAC entered an Underwrite Agreement under which PGC undertook to underwrite credit losses on certain impaired property loans. The Underwrite Agreement was terminated on the 5 January 2011.

RECL Management agreement

On 5 January 2011, the Group entered into a management agreement with Real Estate Credit Limited (RECL). Under this arrangement, RECL will manage the remaining non-core real estate loans (not previously sold in September 2009) of MARAC for a 5 year period, and assume the risk of loss on those loans for that period. Any payment by RECL to MARAC in respect of that loss is due at the end of the 5 year period (with some limited right on the part of MARAC to earlier payment). The payment obligations of RECL are "limited in recourse" to a pool of security provided by RECL. This pool of security will include an \$11 million 5 year zero coupon bond (issued by Westpac New Zealand Limited which is rated AA by Standard & Poor's (Australia) Pty Limited), and a minimum \$22 million in security value of other assets (initially real estate or real estate loans). PGC will be obliged to top up the security pool to the extent there is a shortfall in the \$22 million in security value of other assets.



For the period from 1 July 2010 to 7 January 2011

26 Related party transactions (continued)

(a) Transactions with related parties (continued)

RECL Management agreement

RECL received an upfront fee of \$11 million (which will be amortised over the 5 year period of the arrangement), and an ongoing monthly management fee of \$200,000 per annum.

The benefit of this management agreement is included in the determination of the charge and the analysis of risk gradings and the classification of individually impaired assets as at 7 January 2011 as noted in Note 29 - Credit risk exposure. Whilst the nominal loss is covered by the management agreement, the agreement does not cover the loss arising from the time value of money and therefore a provision is included in the Group's interim financial statements.

Other related party transactions

MARAC Finance Limited provides administration services to Real Estate Credit Limited. The Group also received underwriting, financial and administrative assistance, computer services and leased premises from PGC during the period.

MARAC provided administrative assistance to MARAC Insurance Limited, MARAC PIE Fund and MARAC Retirement Bonds Superannuation Fund and received insurance commission from MARAC Insurance Limited.

During the period MARAC Securities Limited, MARAC Insurance Limited, MARAC PIE Fund, MARAC Retirement Bonds Superannuation Fund and some key management personnel invested in MARAC's debenture stock. PIE and Fund investments at the 7 January 2011 are detailed in Note 25. Key management personnel investments are detailed in Note 26(b).

Included within finance receivables is a \$673,000 (June 2010: \$633,000) loan to a related party, PGG Wrightson Seeds Limited.

All transactions were conducted on normal commercial terms and conditions.

| | GROUP | |
|---|-------------------|--------------------|
| | 7 Jan 11 \$000 | 30 Jun 10 \$000 |
| Material related party transactions | | |
| MFSL - Parent | | |
| Interest income | 2,059 | 4,406 |
| Due from parent | 27,525 | 43,664 |
| Due to parent | - | 1 |
| PGC - Ultimate parent | | |
| Selling and administration expenses | (1,503) | (1,415) |
| Due to ultimate parent | 109 | |
| Other related parties | | |
| Lending and credit fee income | 262 | 524 |
| Other income | 39 | 75 |
| Interest expense | - | (180) |
| Total transactions with other related parties | 301 | 419 |
| Due to other related parties | 3,449 | 3,353 |
| Total due from related entities | 27,525 | 43,664 |
| Total due to related entities | 3,558 | 3,354 |



For the period from 1 July 2010 to 7 January 2011

26 Related party transactions (continued)

(b) Transactions with key management personnel

Key management personnel, being directors of the Company and those staff reporting directly to the Chief Executive Officer and their immediate relatives, have transacted with the Group during the period as follows:

| | GRO | DUP |
|---|-------------------|--------------------|
| | 7 Jan 11 \$000 | 30 Jun 10 \$000 |
| Debenture investments by key management personnel: | φυσο | 4000 |
| Maximum balance | 4,605 | 5,096 |
| Closing balance | 4,520 | 721 |
| Loans to key management personnel: | | |
| Closing balance | 1,255 | - |
| Key management personnel interest expense and compensation is as follows: | | |
| Interest expense | 21 | 73 |
| Short-term employee benefits | 570 | 1,184 |
| Share-based payments | 39 | 118 |
| Total | 630 | 1,375 |

27 Fair value

The following methods and assumptions were used to estimate the fair value of each class of financial asset and liability.

Finance receivables

The fair value of the Group's finance receivables is calculated using a valuation technique which assumes current market interest rates for loans of a similar nature and term.

The current market rate used to fair value finance receivables with a fixed interest rate is 11.03% (June 2010: 11.29%). Finance receivables with a floating interest rate are deemed to be at current market rates. The current amount of credit provisioning has been deducted from the fair value calculation of finance receivables as a proxy for future losses. Prepayment rates have not been factored into the fair value calculation as they are not deemed to be material.

Investments

Shares in listed companies, public securities and corporate bonds are classified as being available for sale and are stated at fair value less impairment, with the fair value being based on quoted market prices. (Level 1 under the fair value hierarchy).

Other financial assets and liabilities

The fair value of all other financial assets and liabilities is considered equivalent to their carrying value due to their short term nature.

Derivative items

The fair value of interest rate contracts is modelled using observable market inputs (Level 2 under the fair value hierarchy).

Borrowings

The fair value of debenture stock, deposits, bank borrowings and other borrowings is based on the current market interest rates payable by the Group for debt of similar maturities.



Building Society Holdings Limited

For the period from 1 July 2010 to 7 January 2011

27 Fair value (continued)

| GROUP | 7 J | an 11 | 30 J | un 10 |
|-----------------------------------|----------------|----------------|----------------|----------------|
| | Carrying | Fair | Carrying | Fair |
| | Value \$000 | Value \$000 | Value \$000 | Value \$000 |
| | φουο | φυσυ | φυσο | φυσυ |
| Financial assets | | | | |
| Cash and cash equivalents | 285,675 | 285,675 | 86,406 | 86,406 |
| Finance receivables | 1,562,492 | 1,560,723 | 941,328 | 951,401 |
| Finance receivables - securitised | 194,403 | 200,387 | 160,853 | 166,696 |
| Derivative financial assets | 4,995 | 4,995 | 5,013 | 5,013 |
| Investments | 21,540 | 21,540 | - | - |
| Other financial assets | 30,712 | 30,712 | 45,671 | 45,671 |
| Total financial assets | 2,099,817 | 2,104,032 | 1,239,271 | 1,255,187 |
| Financial liabilities | | | | |
| Borrowings | 1,676,713 | 1,690,938 | 834,381 | 854,292 |
| Borrowings - securitised | 169,278 | 169,278 | 149,298 | 149,298 |
| Derivative financial liabilities | 2,405 | 2,405 | 1,484 | 1,484 |
| Other financial liabilities | 38,864 | 38,864 | 97,707 | 97,707 |
| Total financial liabilities | 1,887,260 | 1,901,485 | 1,082,870 | 1,102,781 |

28 Risk management policies

The Group is committed to the management of risk. The primary risk categories are credit, liquidity, interest rate and operational. The Group's risk management strategy is set by the directors. The Group has put in place management structures and information systems to manage risks incorporated in the Group's Risk Management Programme (RMP). The Group has separated monitoring tasks where feasible and subjects all risk processes to internal audit and accounting systems to regular internal and external audits.

29 Credit risk exposure

Credit risk management framework

Credit risk is the risk of financial loss to the Group caused by the failure of a customer to meet their contractual obligations that arise from the Group's lending activities. Credit risk carries the greatest risk of resulting in a material adjustment to the carrying amounts of the Group's assets within the next financial period.

To manage this risk the Risk Committee, which is a committee of the Board of Directors (Board), has been delegated the task of overseeing a formal credit risk management strategy. The Risk Committee reviews the Group's credit risk exposures and has wide ranging credit policies to manage all aspects of credit risk.

Reviewing and assessing credit risk

The credit risk management strategies ensure that:

- Credit origination meets agreed levels of credit quality at point of approval.
- Sector and geographical risks are actively managed.
- Industry and product concentrations are actively monitored.
- Maximum total exposure to any one debtor is actively managed.
- Changes to credit risk are actively monitored with regular credit reviews.



For the period from 1 July 2010 to 7 January 2011

29 Credit risk exposure (continued)

Lending standards and processes

The Group has adopted a detailed Credit Policy Framework supported by Lending Standards providing criteria for finance products within each business sector. The combination of the Credit Policy Framework and Lending Standards guides credit assessment, credit risk grading, documentation standards, legal procedures and compliance with regulatory and statutory requirements.

The Risk Committee has authority from the Board for approval of all credit exposures. Lending authority has been individually provided to the Chief Risk Officer, for delegation through the business units under a detailed Delegated Lending Authority framework. Application of credit discretions in the business operation are monitored through a defined review and hindsight structure. Delegated Lending Authorities are provided to individual officers with due cognisance of their experience and ability. Larger and higher risk exposures require approval of senior management, ultimately through to the Chief Risk Officer or the Risk Committee of the Board.

Collateral requirements

Although the Group relies primarily on the integrity of borrowers and their ability to make contracted repayments, the Group also requires appropriate collateral for loans. This collateral is usually by way of first charge over the asset financed and usually includes personal guarantees from borrowers and business owners.

Because of the wide nature of the collateral held against loans it is impracticable to provide an accurate estimate of their fair value.

Credit risk rating

The Group's receivables are monitored either by account behaviour or a regular assessment of their credit risk rating based on an objective review of defined risk characteristics. The portfolio risk is regularly refreshed based on current information.

Exposures to credit risk are graded by an internal risk rating mechanism. Grade 1 is the strongest risk grade for undoubted risk. Grade 7 represents the highest risk grade where a loss is probable. Grades 2 to 6 represent ascending steps in management's assessment of risk of exposures. The Group typically finances new loans in risk grades 2 and 3.

The Group classifies finance receivables as Transactional or Relationship. Transactional loans usually relate to financing the acquisition of a single asset. These loans are typically introduced by vendors of the asset financed and are smaller in value than Relationship loans. Transactional loans are risk graded based on arrears status.

Relationship loans relate to transactions where an ongoing and detailed working relationship with the customer has been developed. To manage relationship loans the Group maintains a comprehensive knowledge of the customer's business and performance. Relationship loans are individually risk rated based on loan status, financial information, security and debt servicing ability. Relationship loans in grade 7 are individually assessed for impairment.

(a) Credit impairment provisioning

Credit impairment provisions are made where events have occurred leading to an expectation of reduced future cash flows from certain receivables. These provisions are made in some cases against an individual loan and in other cases on a collective basis.

Collective provisioning

Relationship loans in grades 4 to 6 and Transactional loans in grades 4 to 7 attract a collective provision. These provisions are made against an individual loan. Collective provisions are also maintained where considered appropriate against a class of loan or those with common risk characteristics. Relationship loans with a risk grade of 1 to 3 may be past due and not attract a provision if the Group has reviewed the risk position and it is deemed to remain sound. Under such circumstances normally an amended credit risk rating will be the consequence.

Collective provisions are assessed with reference to risk profile groupings and historical loss data. Other judgemental factors including economic and credit cycle considerations are also taken into account in determining appropriate loss propensities to be applied. The future credit quality of these portfolios is subject to uncertainties that could cause actual credit losses to differ materially from reported loan impairment provisions. These uncertainties include the wider economic environment, interest rates and their effect on customer spending, unemployment levels, payment behaviour and bankruptcy rates.



For the period from 1 July 2010 to 7 January 2011

29 Credit risk exposure (continued)

(a) Credit impairment provisioning (continued)

Collective provisioning (continued)

In accordance with International Financial Reporting Standards, no provision is applied to loans that are newly written and loans that remain within their contractual terms, except where the Group becomes aware of an event that might alter its view of the risk of a particular deal or group of deals.

Individual provisioning

Specific impairment provisions are made where events have occurred leading to an expectation of reduced future cash flows from certain receivables. For individually significant loans for which the assessed risk grade is considered a "potential loss", an individual assessment is made of an appropriate provision for credit impairment.

Credit impairments are recognised as the difference between the carrying value of the loan and the discounted value of management's best estimate of future cash repayments and proceeds from any security held (discounted at the loan's original effective interest rate). All relevant considerations that have a bearing on the expected future cash flows are taken into account, including the business prospects for the customer, the likely realisable value of collateral, the Group's position relative to other claimants, the reliability of customer information and the likely cost and duration of the work-out process. Subjective judgements are made in this process. Furthermore, judgement can change with time as new information becomes available or as work-out strategies evolve, resulting in revisions to the impairment provision as individual decisions are taken. Changes in judgement could have a material impact on the interim financial statements.

Individual provisioning in regards to property development lending creates the greatest amount of risk resulting in the possibility of a material adjustment to the carrying amounts of the Group's assets within the next period. Estimating the timing and amount of future cash repayments and proceeds from the realisation of collateral are management's most difficult and subjective judgements. Reduced demand in the current environment has meant that value is difficult to determine. Subjective judgements made by management comprise the time taken for new sales being achieved and the amount received, determining the timing and amount of future cash flows.

Because of the wide nature of the collateral held, and the subjective judgements in determining future cash flows on each individually impaired loan, it is impracticable to provide management's assumptions in regards to property receivables as a whole.

Bad debts

Bad debts provided for are written off against individual or collective provisions. Amounts required to bring the provisions to their assessed levels are recognised in profit or loss. Any future recoveries of amounts provided for are taken to profit or loss.

Verification

In addition to regular internal audit activity in regards to credit standards, the Group employs a comprehensive process of hindsighting loans to ensure that credit policies and the quality of credit processes are maintained.

Disclosures in this credit risk exposure note represent the Group's maximum exposure to credit risk.



For the period from 1 July 2010 to 7 January 2011

29 Credit risk exposure (continued)

Total provision for impairment

(a) Credit impairment provisioning (continued)

| | | | · | | | | |
|---|-------------------|--------------------|-------------------|--------------------|---------------------|--------------------|--|
| Provision for impaired assets | Non-se | curitised | Secui | ritised | Total | | |
| | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 | |
| GROUP | | - | | | | | |
| Provision for individually impaired assets | | | | | | | |
| Opening individual impairment mpairment loss for the period | 17,465 | 7,179 | 366 | 305 | 17,831 | 7,484 | |
| charge for the period | 6,942 | 15,426 | 78 | 118 | 7,020 | 15,544 | |
| write offs | (5,662) | (3,857) | (313) | (57) | (5,975) | (3,914 | |
| - assumed on amalgamation | 10,049 | | - | - | 10,049 | · · - | |
| - effect of discounting | (418) | (1,283) | - | · - | (418) | (1,283 | |
| Closing individual impairment | 28,376 | 17,465 | 131 | 366 | 28,507 | 17,831 | |
| Provision for collectively impaired assets | | | | ** | | | |
| Opening collective impairment | 11,765 | 4,653 | 752 | 919 | 12,517 | 5,572 | |
| mpairment loss for the period | | | | | | | |
| charge for the period | (1,202) | 7,609 | 276 | 612 | (926) | 8,221 | |
| recoveries | 193 | 290 | 29 | 54 | 222 | 344 | |
| assumed on acquisition of book | | 2,250 | · | - | | 2,250 | |
| assumed on amalgamation | 12,927 | ing sing | _ | | 12,927 | · - | |
| write offs | (1,847) | (3,037) | (254) | (833) | (2,101) | (3,870) | |
| Closing collective impairment | 21,836 | 11,765 | 803 | 752 | 22,639 | 12,517 | |
| Total provision for impairment | 50,212 | 29,230 | 934 | 1,118 | 51,146 | 30,348 | |
| | | | Property | Consumer | All other | Total | |
| | | | | & personal | industries (SME) | | |
| | | • | \$000 | \$000 | \$000 | \$000 | |
| GROUP - 7 Jan 11 | | | | | | | |
| Provision for individually impaired assets | | | | | | | |
| Opening individual impairment | | | 8,712 | 7 | 9,112 | 17,831 | |
| Impairment loss for the period | | | | ٠ | | 7.000 | |
| - charge for the period | | | 2,642 | (7) | 4,385 | 7,020 | |
| - write offs | | 3.0 | (2,482) | - | (3,493) | (5,975) | |
| - assumed on amalgamation | | | 10,049 | · | | 10,049 | |
| - effect of discounting | | | (214) | - | (204) | (418) | |
| Closing individual impairment | | | 18,707 | | 9,800 | 28,507 | |
| Provision for collectively impaired assets | | | | | | | |
| Opening collective impairment | | | 4,463 | 4,173 | 3,881 | 12,517 | |
| Impairment loss for the period | | | | | | | |
| - charge for the period * | | | (2,177) | (392) | 1,643 | (926) | |
| - recoveries | | | | 82 | 140 | 222 | |
| - assumed on amalgamation | | | 12,649 | | 278 | 12,927 | |
| - write offs | | | - · · · · · | (1,145) | (956) | (2,101) | |
| Closing collective impairment | 1000 | | 14,935 | 2,718 | 4,986 | 22,639 | |

The results and cash flows of the Group for the period from 1 July 2010 to 7 January 2011 and comparative results and cash flows of the Group for the year ended 30 June 2010 reflect the MARAC Group only. Similarly, the comparative financial position of the Group at 30 June 2010 reflects the MARAC Group only. Refer to Note 1 for further information.

33,642

2,718

14,786

51,146



For the period from 1 July 2010 to 7 January 2011

29 Credit risk exposure (continued)

Opening collective impairment

Impairment loss for the year - charge for the year

- assumed on amalgamation

Closing collective impairment

Total provision for impairment

- recoveries

write offs

(i)

(a) Credit impairment provisioning (continued)

Provision for impaired assets (continued)

Total Property Consumer All other industries & personal (SME) \$000 \$000 \$000 \$000 **GROUP - 30 Jun 10** Provision for individually impaired assets Opening individual impairment 1,460 6,024 7,484 Impairment loss for the year 8,752 6,785 15,544 - charge for the year 7 - write offs (1,138)(2,776)(3,914)- effect of discounting (362)(921)(1,283)17,831 Closing individual impairment 8,712 9,112 Provision for collectively impaired assets

2,349

1,686

2,250

(2,277)

4,173

4,180

165

4,532

(69)

4,463

13,175

3,223

2,003

(1,524)

3,881

12,993

179

5,572

8,221

(3,870)

12,517

30,348

344 2,250

| (ii) | (ii) Impaired asset expense | | Non-securitised | | Securitised | | Total | |
|-------|--|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|--|
| | | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 | |
| | GROUP | | | | | | | |
| | Expense for individually impaired assets | 6,942 | 15,426 | 78 | 118 | 7,020 | 15,544 | |
| | Expense for collectively impaired assets | (1,202) | 7,609 | 276 | 612 | (926) | 8,221 | |
| | Total impaired asset expense | 5,740 | 23,035 | 354 | 730 | 6,094 | 23,765 | |
| (iii) | Individually impaired assets | | | | | | | |
| | GROUP | | | | | | | |
| | Opening | 42,102 | 22,778 | 545 | 687 | 42,647 | 23,465 | |
| | Additions | 13,284 | 33,048 | 30 | 224 | 13,314 | 33,272 | |
| | Deletions | (9,549) | (13,724) | (404) | (366) | (9,953) | (14,090) | |
| | Assumed on amalgamation | 29,914 | - · | | - | 29,914 | - | |
| | Closing gross individually impaired assets | 75,751 | 42,102 | 171 | 545 | 75,922 | 42,647 | |



^{*} In determining the charge for the period, the RECL management agreement has been taken into consideration, refer to Note 26 - Related party transactions for more details. In assessing the requirements for provisions, the Group has identified loans for which a loss is expected to be covered by the management agreement of \$9.8 million as at 7 January 2011. Whilst the nominal loss is covered by the management agreement, the agreement does not cover the loss arising from the time value of money and therefore a provision of \$2.2 million is included above. The agreement covers the MARAC property loans with a book value of \$131 million as at 7 January 2011.

For the period from 1 July 2010 to 7 January 2011

More than 90 days old

Total past due but not impaired

| | dit risk exposure (continued) dit impairment provisioning (continued) vidually impaired assets (continued) | | | | | | |
|--|--|-------------------|---------------------------------------|---------------------------|------------------------|-----------------------------|---------------------------|
| | | | | Property | Consumer & personal | | |
| | | | | \$000 | \$000 | \$000 | \$000 |
| GRO | OUP - 7 Jan 11 | | | | | | |
| Ope | | | | 25,106 | 15 | 17,526 | 42,647 |
| Addi | | | | 8,624 | - | 4,690 | 13,314 |
| | tions | | | (8,846) | (15) | (1,092) | |
| | imed on amalgamation | | | 29,914 | | | 29,914 |
| Clos | ing gross individually impaired assets | | | 54,798 | - | 21,124 | 75,922 |
| GRO | OUP - 30 Jun 10 | | | | | | |
| Ope | ning | | | 6,059 | - | 17,406 | 23,465 |
| Addi | tions | | | 22,042 | 15 | 11,215 | 33,272 |
| | tions | | | (2,995) | · · · - · | (11,095) | (14,090) |
| Clos | ing gross individually impaired assets | | | 25,106 | 15 | 17,526 | 42,647 |
| Poel | ructured assets | | | | | | |
| Rest | iluctured assets | | curitised | | ritised | | tal |
| | | \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 |
| GRO | DUP - Restructured assets | 3,885 | | | | 3,885 | 3,234 |
| - | | | | | | | |
| | | | | Property | Consumer | All other | Total |
| | | | | | & personal | | |
| | | | | | ¢000 | (SME) | 0000 |
| GRO | OUP - 7 Jan 11 | - | · · · · · · · · · · · · · · · · · · · | \$000 | \$000 | \$000 | \$000 |
| Rest | ructured assets | ····· | | 569 | 2,783 | 533 | 3,885 |
| GRO | OUP - 30 Jun 10 | | | | | | |
| Rest | ructured assets | | | - | 2,722 | 512 | 3,234 |
| n | | | | | | | |
| Past | due but not impaired | Non-securitised | | Securitised | | Total 7 Jan 11 30 Jun 10 | |
| | | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | |
| GRO |)UP | \$000 | \$000 | \$000 | \$000 | φυυυ | \$000 |
| | than 30 days old | 38,199 | 12,514 | 3,291 | 2,942 | 41,490 | 15,456 |
| | nd less than 60 days old | 14,788 | 31,552 | 1,372 | 1,326 | 16,160 | 32,878 |
| 61 bı | ut less than 90 days old | 6,635 | 8,783 | 442 | 429 | 7,077 | 9,212 |
| More | than 90 days old | 76,377 | 59,939 | 1,405 | 1,434 | 77,782 | 61,373 |
| Tota | l past due but not impaired | 135,999 | 112,788 | 6,510 | 6,131 | 142,509 | 118,919 |
| | | | | Property | Consumer | All other | Total |
| | | | | Troperty | & personal | | |
| | | | | | & personal | (SME) | |
| | | | · | \$000 | \$000 | \$000 | \$000 |
| GRO | UP - 7 Jan 11 | | | | 7000 | | |
| | than 30 days old | | | 15,073 | 12,758 | 13,659 | 41,490 |
| | nd less than 60 days old | | | 3,787 | 4,037 | 8,336 | 16,160 |
| 31 ar | | | | 2,739 | 1,934 | 2,404 | 7,077 |
| 31 ar 61 bu | ut less than 90 days old | | | | | | |
| 31 ar 61 bu More | than 90 days old | | | 51,791 | 6,335 | 19,656 | 77,782 |
| 31 ar 61 bu More | | | | 51,791 73,390 | 6,335 25,064 | 19,656 44,055 | 77,782 142,509 |
| 31 ar 61 bu More Tota l GRO | than 90 days old I past due but not impaired UP - 30 Jun 10 | | | | | | |
| 31 ar 61 bu More Total GRO Less | than 90 days old I past due but not impaired UP - 30 Jun 10 than 30 days old | | | 73,390 1,229 | | 44,055 7,777 | |
| 31 ar 61 bu More Total GRO Less 31 ar | than 90 days old I past due but not impaired UP - 30 Jun 10 than 30 days old I less than 60 days old | | | 73,390 1,229 15,690 | 25,064 | 7,777 14,622 | 142,509 |
| 31 ar 61 bu More Total GRO Less 31 ar 61 bu | than 90 days old I past due but not impaired UP - 30 Jun 10 than 30 days old | | | 73,390 1,229 | 25,064 6,450 | 44,055 7,777 | 1 42,509 15,456 |

The results and cash flows of the Group for the period from 1 July 2010 to 7 January 2011 and comparative results and cash flows of the Group for the year ended 30 June 2010 reflect the MARAC Group only. Similarly, the comparative financial position of the Group at 30 June 2010 reflects the MARAC Group only. Refer to Note 1 for further information.

48,067

67,688

3,271

13,134

10,035

38,097



61,373

118,919

For the period from 1 July 2010 to 7 January 2011

- 29 Credit risk exposure (continued)
- (a) Credit impairment provisioning (continued)
- (v) Past due but not impaired (continued)

The table below details the past due but not impaired receivables acquired from SCBS and CBS on amalgamation. These balances are included in the previous Group table, as at the 7 January 2011.

| | | Property | Consumer | All other | Total |
|------------------------------------|-------|----------|------------|------------|--------|
| | | | & personal | industries | |
| | 1 : - | | | (SME) | |
| | 1.5 | \$000 | \$000 | \$000 | \$000 |
| 7 Jan 11 - Assumed on amalgamation | | | | | |
| Less than 30 days old | | 4,041 | 2,874 | 1,900 | 8,815 |
| 31 and less than 60 days old | | 1,938 | 385 | | 2,323 |
| 61 but less than 90 days old | | 103 | 289 | - | 392 |
| More than 90 days old | | 3,886 | 2,723 | 6,698 | 13,307 |
| Total past due but not impaired | | 9,968 | 6,271 | 8,598 | 24,837 |

(b) Concentrations of credit risk

(i) By individual counterparties

(ii)

| By marvidual counterparties | | | | | | | | |
|--|---|---|--|-----|--|--|----|---|
| | Non-secur | Securitised 7 Jan 11 30 Jun 10 Number of counterparties | | | Total | | | |
| | 7 Jan 11 30 Jun 10 Number of counterparties | | | | 7 Jan 11 30 Jun 1 Number of counterparties | | of | |
| GROUP | | | | · · | | | | |
| Individual credit exposures over 10% (as a % | of equity): | | | | | | | |
| 10% - 19% - cash and cash equivalents | 3 | 1 | | - | - | | 3 | 1 |
| 20% - 29% - cash and cash equivalents | 1 | 1 | | - | - | | 1 | 1 |

|) | By industry | Non-se | curitised | Secu | ritised | To | otal |
|---|--------------------------------------|-----------|-----------|----------|-----------|-----------|-----------|
| | | 7 Jan 11 | | 7 Jan 11 | 30 Jun 10 | 7 Jan 11 | 30 Jun 10 |
| | | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| | GROUP | | | | | | |
| | Agricultural, forestry and fishing | 182,531 | 88,483 | 2,661 | 4,815 | 185,192 | 93,298 |
| | Government and public authorities | 18,922 | 19,434 | 752 | 1,496 | 19,674 | 20,930 |
| | Financial, investments and insurance | 34,563 | 27,058 | 790 | 1,402 | 35,353 | 28,460 |
| | Construction | 62,670 | 62,778 | 1,572 | 3,060 | 64,242 | 65,838 |
| | Transport and storage | 70,944 | 85,295 | 2,079 | 3,259 | 73,023 | 88,554 |
| | Wholesale and retail trade | 140,493 | 179,516 | 3,302 | 3,800 | 143,795 | 183,316 |
| | Hospitality and tourism | 61,090 | 37,133 | 205 | 1,158 | 61,295 | 38,291 |
| | Manufacturing and printing | 38,642 | 40,048 | 1,131 | 2,027 | 39,773 | 42,075 |
| | Property | 307,439 | 149,917 | - | 113 | 307,439 | 150,030 |
| | Consumer & personal | 645,198 | 251,666 | 181,911 | 139,723 | 827,109 | 391,389 |
| | Total net financial receivables | 1,562,492 | 941,328 | 194,403 | 160,853 | 1,756,895 | 1,102,181 |

As at 7 January 2011, included in the balance of the property industry above, is \$131m of ex-MARAC property development and investment loans which are covered by the RECL management agreement, refer Note 26. A further \$35m of property development loans acquired by the Group from CBS and SCBS in the merger are also included in this category, net of collective provisions notionally allocated to development and investment property. The remaining \$141m is commercial property.

(iii) By geographic region

| GROUP | | | | | | |
|---------------------------------|-----------|---------|---------|---------|-----------|------------|
| Auckland | 462,887 | 359,143 | 66,309 | 64,273 | 529,196 | 423,416 |
| Wellington | 103,801 | 91,795 | 13,305 | 11,567 | 117,106 | 103,362 |
| Rest of North Island | 403,325 | 291,413 | 45,915 | 44,138 | 449,240 | 335,551 |
| Canterbury | 405,476 | 95,753 | 55,352 | 25,928 | 460,828 | 121,681 |
| Rest of South Island | 184,318 | 103,224 | 13,522 | 14,947 | 197,840 | 118,171 |
| Overseas | 2,685 | | - | - | 2,685 | · <u>-</u> |
| Total net financial receivables | 1,562,492 | 941,328 | 194,403 | 160,853 | 1,756,895 | 1,102,181 |



For the period from 1 July 2010 to 7 January 2011

29 Credit risk exposure (continued)

(c) Maximum exposure to credit risk by internal risk grading

| | Non-se | curitised | Secu | ritised | Total | |
|---------------------------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|
| | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 |
| GROUP | φοσο | ΨΟΟΟ | Ψοσο | Ψοσο | ΨΟΟΟ | 4000 |
| Grade 1 - Undoubted | 34,606 | 78 | _ | 36 | 34,606 | 114 |
| Grade 2 - Strong | 361,686 | 41,104 | 26,850 | 364 | 388,536 | 41,468 |
| Grade 3 - Sound * | 894,329 | 699,657 | 160,143 | 151,667 | 1,054,472 | 851,324 |
| Grade 4 - Satisfactory | 105,487 | 104,937 | 3,344 | 4,060 | 108,831 | 108,997 |
| Grade 5 - Uncertain | 52,450 | 51,107 | 2,638 | 2,638 | 55,088 | 53,745 |
| Grade 6 - At risk | 48,774 | 17,516 | 994 | 1,518 | 49,768 | 19,034 |
| Grade 7 - Probable loss | 65,160 | 26,929 | 434 | 570 | 65,594 | 27,499 |
| Total maximum exposure to credit risk | 1,562,492 | 941,328 | 194,403 | 160,853 | 1,756,895 | 1,102,181 |

| | | | Property | Consumer & personal | All other industries | Total |
|-------------------------|-------------------|---|----------|---------------------|----------------------|-----------|
| | | | | | (SME) | |
| | | • | \$000 | \$000 | \$000 | \$000 |
| GROUP - 7 Jan 11 | | | | | | |
| Grade 1 - Undoubted | | | 17,239 | 7,708 | 9,659 | 34,606 |
| Grade 2 - Strong | | | 86,441 | 265,509 | 36,586 | 388,536 |
| Grade 3 - Sound * | | | 121,814 | 517,134 | 415,524 | 1,054,472 |
| Grade 4 - Satisfactory | | | 16,068 | 18,368 | 74,395 | 108,831 |
| Grade 5 - Uncertain | | | 4,357 | 8,639 | 42,092 | 55,088 |
| Grade 6 - At risk | | | 9,957 | 5,276 | 34,535 | 49,768 |
| Grade 7 - Probable loss | | | 51,565 | 1,236 | 12,793 | 65,594 |
| Total maximum exposu | re to credit risk | | 307,441 | 823,870 | 625,584 | 1,756,895 |

^{*} In determining the charge for the period, the RECL management agreement has been taken into consideration, refer to Note 26 - Related party transactions for more details. In the risk grading table above, \$48 million of loans have been transferred from risk grades 4 to 6, to risk grade 3 as they are covered by the RECL management agreement. In assessing the requirements for provisions, the Group has identified loans for which a loss is expected to be covered by the management agreement of \$9.8 million as at 7 January 2011. Whilst the nominal loss is covered by the management agreement, the agreement does not cover the loss arising from the time value of money and therefore a provision of \$2.2 million is included above. The agreement covers the MARAC property loans with a book value of \$131 million as at 7 January 2011.

| · · · · · · · · · · · · · · · · | | * | | | | | |
|---------------------------------------|--------------------|---|---|----------|---------------------|-----------|-----------|
| | | | - | Property | Consumer & personal | All other | |
| | | | - | 0000 | # 000 | (SME) | 0000 |
| · · · · · · · · · · · · · · · · · · · | | | | \$000 | \$000 | \$000 | \$000 |
| GROUP - 30 Jun 10 | | | | | | | |
| Grade 1 - Undoubted | | | | - | 52 | 62 | 114 |
| Grade 2 - Strong | | | | 25,200 | 892 | 15,376 | 41,468 |
| Grade 3 - Sound | | | | 34,029 | 389,424 | 427,871 | 851,324 |
| Grade 4 - Satisfactory | | | | 48,229 | 551 | 60,217 | 108,997 |
| Grade 5 - Uncertain | | | | 17,268 | 384 | 36,093 | 53,745 |
| Grade 6 - At risk | | | | 9,085 | 73 | 9,876 | 19,034 |
| Grade 7 - Probable loss | 3 | | | 16,219 | 13 | 11,267 | 27,499 |
| Total maximum expos | ure to credit risk | | | 150,030 | 391,389 | 560,762 | 1,102,181 |

The table below details the net finance receivables by risk grade acquired from SCBS and CBS on amalgamation. These balances are included in the Group table above, as at the 7 January 2011.

| 7 Jan 11 - Assumed on a | malgamation | | | | |
|-------------------------|----------------|---------|---------|---------|---------|
| Grade 1 - Undoubted | | 17,239 | 7,708 | 9,659 | 34,606 |
| Grade 2 - Strong | | 66,469 | 265,251 | 35,200 | 366,920 |
| Grade 3 - Sound | | 43,899 | 94,532 | 32,756 | 171,187 |
| Grade 4 - Satisfactory | | 16,058 | 9,145 | 21,307 | 46,510 |
| Grade 5 - Uncertain | | 4,357 | 2,815 | 2,936 | 10,108 |
| Grade 6 - At risk | | 9,909 | 3,117 | 8,128 | 21,154 |
| Grade 7 - Probable loss | | 18,105 | 342 | 757 | 19,204 |
| Total maximum exposure | to credit risk | 176,036 | 382,910 | 110,743 | 669,689 |



For the period from 1 July 2010 to 7 January 2011

29 Credit risk exposure (continued)

| Commitments to extend credit | Non-securitised | | Securitised | | Total | |
|---|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|
| | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 | 7 Jan 11 \$000 | 30 Jun 10 \$000 |
| GROUP | | | | | | |
| Undrawn facilities available to customers | 105,849 | 70,495 | 57 | | 105,906 | 70,495 |
| Conditional commitments to fund at future dates | 1,708 | 18,499 | - | _ | 1,708 | 18,499 |

30 Liquidity risk

(d)

Liquidity risk is the risk that the Group may encounter difficulty in raising funds at short notice to meet its commitments and arises from any mismatch of the maturity of financial assets and liabilities. Responsibility for liquidity management is delegated to the Asset and Liability Committee (ALCO), with the Risk Committee providing oversight.

The Group manages liquidity and funding risk by:

- daily liquidity reporting and scenario analysis to quantify the Group's current and forecast position.
- maintaining a diverse and stable funding base.
- retaining borrowing facilities committed to the Group by registered banks.
- holding a portfolio of liquid assets.
- ensuring the liquidity management framework is compliant with local regulatory requirements.

The following tables show the cash flows on the Group's financial liabilities and unrecognised loan commitments on the basis of their earliest possible contractual maturity.

In the following tables, total financial assets do not include unrecognised loan commitments and total financial liabilities do not include undrawn committed bank facilities.

The tables include estimates as to the average interest rate applicable for each asset or liability class during the contractual term.

Contractual liquidity profile of financial assets and liabilities

| | On | 0-6 | 6-12 | 1-2 | 2-5 | 5+ | |
|-----------------------------------|-----------|-----------|-----------|---------|--------------|---------|-----------|
| | Demand | Months | Months | Years | Years | Years | Total |
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| GROUP - 7 Jan 11 | | | | | | | |
| Financial assets | | | | | | | |
| Cash and cash equivalents | 99,962 | 187,407 | - | - | - | - | 287,369 |
| Investments | - | 2,643 | 8,030 | 1,773 | 11,014 | 3,604 | 27,064 |
| Finance receivables | - | 435,940 | 271,472 | 353,472 | 512,584 | 669,946 | 2,243,414 |
| Finance receivables - securitised | - | 47,995 | 40,797 | 64,679 | 60,395 | 46,867 | 260,733 |
| Derivative financial assets | 4,995 | - | - | - | - | - | 4,995 |
| Other financial assets | - | 30,516 | - | 196 | - | - | 30,712 |
| Total financial assets | 104,957 | 704,501 | 320,299 | 420,120 | 583,993 | 720,417 | 2,854,287 |
| Financial liabilities | | | | | | | |
| Borrowings | 213,607 | 822,119 | 441,114 | 131,793 | 139,355 | - | 1,747,988 |
| Borrowings - securitised | - | 23,368 | 149,569 | - | - | - | 172,937 |
| Derivative financial liabilities | 1,217 | 130 | 272 | 602 | 184 | - | 2,405 |
| Other financial liabilities | - | 38,864 | - | - | - | - | 38,864 |
| Total financial liabilities | 214,824 | 884,481 | 590,955 | 132,395 | 139,539 | | 1,962,194 |
| Net financial assets | (109,867) | (179,980) | (270,656) | 287,725 | 444,454 | 720,417 | 892,093 |
| Unrecognised loan commitments | 53,282 | 53,673 | - | - | - | - | 106,955 |
| Undrawn committed bank facilities | 305,000 | | - | - | | - | 305,000 |

The undrawn committed bank facilities totalling \$305.0 million are available to be drawn down on demand. To the extent drawn, \$50.0 million is contractually repayable in 6-12 months time, \$155.0 million is contractually repayable in 1-2 years time and \$100.0 million is contractually repayable in 2-5 years time upon facility expiry.



For the period from 1 July 2010 to 7 January 2011

30 Liquidity risk (continued)

Contractual liquidity profile of financial assets and liabilities

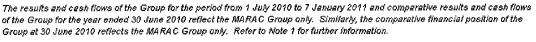
| | On | 0-6 | 6-12 | 1-2 | 2-5 | 5+ | |
|-----------------------------------|-----------------|-----------------|-----------------|----------------|----------------|----------------|----------------|
| | Demand \$000 | Months \$000 | Months \$000 | Years \$000 | Years \$000 | Years \$000 | Total \$000 |
| GROUP - 30 Jun 10 | | | | | | | |
| Financial assets | | | | | | | |
| Cash and cash equivalents | 67,822 | 18,584 | | - | - | - | 86,406 |
| Finance receivables | - | 353,889 | 185,061 | 256,124 | 327,552 | 223 | 1,122,849 |
| Finance receivables - securitised | - | 47,104 | 40,001 | 58,225 | 47,011 | - | 192,341 |
| Derivative financial assets | 5,013 | - | - | - | - | - | 5,013 |
| Other financial assets | - | 15,671 | 30,000 | - | - | - | 45,671 |
| Total financial assets | 72,835 | 435,248 | 255,062 | 314,349 | 374,563 | 223 | 1,452,280 |
| Financial liabilities | | | | | | | |
| Borrowings | 62,899 | 337,640 | 206,076 | 152,395 | 143,151 | - | 902,161 |
| Borrowings - securitised | - | 3,120 | 149,628 | - | - | - | 152,748 |
| Derivative financial liabilities | 1,484 | - | - | | - | - | 1,484 |
| Other financial liabilities | 1,342 | 96,365 | - | - | - | | 97,707 |
| Total financial liabilities | 65,725 | 437,125 | 355,704 | 152,395 | 143,151 | - | 1,154,100 |
| Net financial assets | 7,110 | (1,877) | (100,642) | 161,954 | 231,412 | 223 | 298,180 |
| Unrecognised loan commitments | 70,495 | - | | _ | - | | 70,495 |
| Undrawn committed bank facilities | 195,250 | - | - | - | - | - | 195,250 |

The undrawn committed bank facilities totalling \$195.3 million are available to be drawn down on demand. To the extent drawn, \$195.3 million is contractually repayable in 6-12 months time upon facility expiry.

Expected maturity profile of financial assets and liabilities

GROUP - 7 Jan 11

| artoor rountri | | | | | | | |
|-----------------------------------|---------|---------|----------|---------|---------|-----------|-----------|
| Financial assets | | | | | | | |
| Cash and cash equivalents | 99,962 | 187,407 | - | - | | - | 287,369 |
| Investments | - | 2,643 | 8,030 | 1,773 | 11,014 | 3,604 | 27,064 |
| Finance receivables | - | 401,300 | 334,495 | 393,500 | 739,914 | 315 | 1,869,524 |
| Finance receivables - securitised | - | 59,101 | 45,423 | 61,703 | 68,306 | - | 234,533 |
| Derivative financial asset | 4,995 | - | - | - | - | - | 4,995 |
| Other financial assets | - | 30,517 | - | 196 | - | - | 30,713 |
| Total financial assets | 104,957 | 680,968 | 387,948 | 457,172 | 819,234 | 3,919 | 2,454,198 |
| | | | | | | | |
| Financial liabilities | | | | | | | |
| Borrowings | 76,315 | 256,941 | 320,980 | 445,798 | 365,857 | 374,790 | 1,840,681 |
| Borrowings - securitised | - | 23,368 | 149,569 | - | - | - | 172,937 |
| Derivative financial liabilities | 1,217 | 130 | 272 | 602 | 184 | - | 2,405 |
| Other financial liabilities | - | 38,864 | - | - | - | - | 38,864 |
| Total financial liabilities | 77,532 | 319,303 | 470,821 | 446,400 | 366,041 | 374,790 | 2,054,887 |
| | | | | | | | |
| Net financial assets | 27,425 | 361,665 | (82,873) | 10,772 | 453,193 | (370,871) | 399,311 |
| | | | | | | | |
| Unrecognised loan commitments | 53,282 | 53,673 | - | - | - | - | 106,955 |
| Undrawn committed bank facilities | 305,000 | - | - | - | - | • | 305,000 |
| | | | | | | | |





For the period from 1 July 2010 to 7 January 2011

30 Liquidity risk (continued) Expected maturity profile of financial assets and liabilities (continued)

| | On | 0-6 | 6-12 | 1-2 | 2-5 | 5+ | |
|-----------------------------------|---------|---------|---------|---------|---------|-------|-----------|
| | Demand | Months | Months | Years | Years | Years | Total |
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| GROUP - 30 Jun 10 | | | | | | | |
| Financial assets | | | | | | | |
| Cash and cash equivalents | 67,822 | 18,584 | - | - | - | - | 86,406 |
| Finance receivables | - | 320,448 | 246,655 | 310,265 | 262,075 | - | 1,139,443 |
| Finance receivables - securitised | - | 47,104 | 40,001 | 58,225 | 47,011 | - | 192,341 |
| Derivative financial assets | 5,013 | - | - | - | - ' | - | 5,013 |
| Other financial assets | - | 15,671 | 30,000 | - | - | - | 45,671 |
| Total financial assets | 72,835 | 401,807 | 316,656 | 368,490 | 309,086 | | 1,468,874 |
| Financial liabilities | | | | | | | |
| Borrowings | 25,160 | 264,809 | 145,749 | 254,617 | 220,261 | 641 | 911,237 |
| Borrowings - securitised | - | 3,120 | 149,628 | - | - | - | 152,748 |
| Derivative financial liabilities | 1,484 | - | - | - | | - | 1,484 |
| Other financial liabilities | 1,342 | 96,365 | - | - | - | - | 97,707 |
| Total financial liabilities | 27,986 | 364,294 | 295,377 | 254,617 | 220,261 | 641 | 1,163,176 |
| Net financial assets | 44,849 | 37,513 | 21,279 | 113,873 | 88,825 | (641) | 305,698 |
| | 70.405 | | | | | | 70.405 |
| Unrecognised loan commitments | 70,495 | - | - | - | - | - | 70,495 |
| Undrawn committed bank facilities | 195,250 | - | - | - | - | | 195,250 |

The tables above show management's expected maturities of existing financial assets and financial liabilities.

Expected maturities of financial assets are based on management's best estimate having regard to current market conditions and past experience. Historical debenture reinvestment levels have been applied to debenture borrowings. Other financial liabilities reflect contractual maturities.

The above does not reflect a forward looking view of how the Group expects actual financial assets and liabilities to perform in the future, as it does not include new lending and borrowing.

| | | GROU | P |
|----|---|-------------|--------|
| | | 7 Jan 11 30 | Jun 10 |
| | | \$000 | \$000 |
| 31 | Contingent liabilities and commitments | | |
| | Letters of credit, guarantees and performance bonds | 2,340 | 2,767 |
| | Total contingent liabilities | 2,340 | 2,767 |

32 Staff share ownership arrangements

In the period, key management personnel were allotted 2,160 shares by PGC, resulting from participation in the PGC Dividend reinvestment plan for the dividend paid in December 2010. No shares were transferred by the Trustees to staff at the end of the restrictive period (June 2010: nil).

The total expense recognised in the period was \$44,262 (30 June 2010: \$127,869).



For the period from 1 July 2010 to 7 January 2011

33 Interest rate risk

Interest rate risk is the risk that market interest rates will change and impact on the Group's financial results by affecting the margin between interest earning assets and interest bearing liabilities. The Group monitors market interest rates on a daily basis and regularly reviews interest rate exposure. Interest rate risk is mitigated by management's frequent monitoring of the interest rate repricing profiles of borrowings and finance receivables, and where appropriate, the establishment of derivative instruments.

Contractual Repricing Analysis

The interest rate risk profile of financial assets and liabilities that follows has been prepared on the basis of maturity or next repricing date, whichever is earlier.

| | Effective Int Rate % | 0-6 Months \$000 | 6-12 Months \$000 | 1-2 Years \$000 | 2-5 Years \$000 | 5+ Years \$000 | |
|---------------------------------------|----------------------------|------------------------|-------------------------|-----------------------|-----------------------|----------------------|-----------|
| GROUP - 7 Jan 11 | | | | | | | |
| Financial assets | | | | | | | |
| Cash and cash equivalents | 4.05% | 285,676 | - | - | - | - | 285,676 |
| Investments | 4.93% | 2,003 | 6,165 | 930 | 9,119 | 3,323 | 21,540 |
| Due from related parties | 12.97% | 27,525 | - | - | - | - | 27,525 |
| Finance receivables | 9.44% | 835,889 | 261,205 | 296,271 | 168,168 | 959 | 1,562,492 |
| Finance receivables - securitised | 10.79% | 67,361 | 41,531 | 53,469 | 32,042 | - | 194,403 |
| Other financial assets | | 2,991 | - | 196 | - | - | 3,187 |
| Total financial assets | | 1,221,445 | 308,901 | 350,866 | 209,329 | 4,282 | 2,094,823 |
| Financial liabilities | | | | | | | |
| Borrowings | 6.07% | 1,001,714 | 422,399 | 118,832 | 133,709 | 59 | 1,676,713 |
| Borrowings - securitised | 4.37% | 169,278 | · - | , - | · • | - | 169,278 |
| Other financial liabilities | - | 41,269 | - | _ | - | - | 41,269 |
| Total financial liabilities | | 1,212,261 | 422,399 | 118,832 | 133,709 | 59 | 1,887,260 |
| Effect of derivatives held for risk m | anagement | 135,655 | (70,524) | (107,167) | 42,036 | - | - |
| Net financial assets | • | 144,839 | (184,022) | 124,867 | 117,656 | 4,223 | 207,563 |
| | | | | | | | |
| GROUP - 30 Jun 10 | | | | | | | |
| Financial assets | 0.040/ | 00.400 | | | | | 00.400 |
| Cash and cash equivalents | 3.01% | 86,406 | - | - | * | - | 86,406 |
| Due from related parties | 13.55% | 13,664 | 30,000 | - | - | - | 43,664 |
| Finance receivables | 10.85% | 398,059 | 201,879 | 230,067 | 111,323 | - | 941,328 |
| Finance receivables - securitised | 11.66% | 39,392 | 33,453 | 48,693 | 39,315 | - | 160,853 |
| Other financial assets | = | 2,007 | - | | - | - | 2,007 |
| Total financial assets | | 539,528 | 265,332 | 278,760 | 150,638 | - | 1,234,258 |
| Financial liabilities | | | | | | | |
| Borrowings | 7.79% | 379,801 | 185,346 | 133,931 | 135,303 | - | 834,381 |
| Borrowings - securitised | 4.19% | 149,298 | - | - | - | - | 149,298 |
| Other financial liabilities | - | 99,191 | - | - | ~ | - | 99,191 |
| Total financial liabilities | | 628,290 | 185,346 | 133,931 | 135,303 | - | 1,082,870 |
| Effect of derivatives held for risk m | anagement | 46,020 | (32,120) | (49,580) | 35,680 | _ | _ |
| Net financial assets | 0 | (42,742) | 47,866 | 95,249 | 51,015 | - | 151,388 |

The tables above illustrate the periods in which the cash flows from interest rate swaps are expected to occur and affect profit or loss.

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Group's financial assets and liabilities to various standard and non standard interest rate scenarios. Standard scenarios which are considered on a monthly basis include a 100 basis point parallel fall or rise in the yield curve. There is no material impact on profit or loss or on other comprehensive income in terms of a fair value change from movements in market interest rates. Further there is no material cash flow impact on the Statement of Cash Flows from a 100 basis point change in interest rates.



For the period from 1 July 2010 to 7 January 2011

34 Business Combination

On 5 January 2011, Combined Building Society acquired the assets and engagements of Southern Cross Building Society (SCBS) and CBS Canterbury (CBS) and all of the shares in MARAC Finance Limited. As part of this process:

- MARAC Financial Services Limited exchanged its shareholding in MARAC and its investment in MARAC JV
 Holdings Limited for shares in Building Society Holdings Limited (BSHL). The agreed consideration of
 \$206,769,000 converted to the issue of 3.94 fully paid shares in BSHL in exchange for each MARAC share.
- Combined Building Society, a wholly owned subsidiary of BSHL (through its subsidiaries), acquired all of the assets and engagements of SCBS and CBS for the total agreed consideration of \$79,574,000.
- Combined Building Society acquired all of the shares in MARAC through BSHL transferring its shareholding in MARAC to Combined Building Society (through its subsidiaries as intermediate holders).

Fair value of consideration transferred at acquisition date

| | | SOCIETY |
|--------------------------------|-------------------------------|----------|
| | | 7 Jan 11 |
| | | \$000 |
| Shares issued, at fair value * | | 79,574 |
| Consideration transferred | tang tang tang <u>alam sa</u> | 79,574 |
| | | |

* Shares issued at fair value exclude the fair value of MARAC Financial Services Limited's investment in MARAC JV Holdings of \$2.5 million which was also exchanged for shares in BSHL.

| Identifiable assets acquired and li | abilities assumed | Fair value |
|---------------------------------------|--|--------------------|
| | | 05-Jan-11 \$000 |
| Assets | | |
| Cash and cash equivalents | | 207,126 |
| Investments | | 21,540 |
| Finance receivables | e village en | 669,689 |
| Other assets | | 12,075 |
| Intangible assets | | 155 |
| Total assets | <u> </u> | 910,585 |
| Liabilities | | |
| Borrowings | | 841,335 |
| Other liabilities | | 9,817 |
| Contingent liabilities | | 0,017 |
| Total liabilities | | 851,152 |
| Total net identifiable assets | | 59,433 |
| | | |
| Total consideration transferred | | 79,574 |
| Fair value of identifiable net assets | | 59,433 |
| Goodwill | | 20,141 |

Goodwill on acquisition of \$20.1 million has arisen due to expected benefits of the newly formed financial services group. Combined Building Society has the benefits of scale and scope and is expected to be value enhancing for all shareholders and offers a better outcome than could be expected as standalone entities.

Goodwill of \$20.1 million has not been allocated to individual cash generating units as at 7 January 2011 as the adjustments in respect of the acquisition have only been provisionally determined as at the balance sheet date. The Group expects to complete the allocation during the 2011 calendar year.

35 Subsequent events

There have been no other material events subsequent to balance date that would affect the interpretation of the interim financial statements or the performance of the Group.





Independent Auditor's Report

To the Shareholders of Building Society Holdings Limited

Report on the Financial Statements

We have audited the accompanying interim financial statements of Building Society Holdings Limited ("the Company") and Group (collectively known as the "Group") on pages 4 to 36. The interim financial statements comprise the interim statement of financial position as at 7 January 2011 and the interim statements of comprehensive income, changes in equity and cash flows for the period 1 July 2010 to 7 January 2011, and a summary of significant accounting policies and other explanatory information.

Directors' Responsibility for the Financial Statements

The directors are responsible for the preparation of interim financial statements in accordance with generally accepted accounting practice in New Zealand that give a true and fair view of the matters to which they relate, and for such internal control as the directors determine is necessary to enable the preparation of interim financial statements that are free from material misstatement whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these interim financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our firm has also provided other services to the Group in relation to general accounting services. Partners and employees of our firm may also deal with the Group on normal terms within the ordinary course of trading activities of the Group. There are however, certain restrictions on borrowings which the partners and employees or our firm can have with the Group. These matters have not impaired our independence as auditor of the Group. The firm has no other relationship with, or interest in, the Group.



Opinion

In our opinion the interim financial statements of Building Society Holdings Limited on pages 4 to 36:

- comply with generally accepted accounting practice in New Zealand;
- give a true and fair view of the financial position of the Group as at 7 January 2011 and of its financial performance and cash flows for the period 1 July 2010 to 7 January 2011.

Report on Other Legal and Regulatory Requirements

In accordance with the requirements of sections 16(1)(d) and 16(1)(e) of the Financial Reporting Act 1993, we report that:

- we have obtained all the information and explanations that we have required; and
- in our opinion, proper accounting records have been kept by Building Society Holdings Limited as far as appears from our examination of those records.

KIMG

16 March 2011 Auckland